

Company No.

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

STATUTORY FINANCIAL STATEMENTS

31 DECEMBER 2017

Company No.

149520

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

CONTENTS

	PAGE
DIRECTORS' REPORT	1 - 24
STATEMENT BY DIRECTORS	25
STATUTORY DECLARATION	25
INDEPENDENT AUDITORS' REPORT	26 - 30
STATEMENT OF FINANCIAL POSITION	31
INCOME STATEMENT	32
STATEMENT OF COMPREHENSIVE INCOME	33
STATEMENT OF CHANGES IN EQUITY	34 - 35
STATEMENT OF CASH FLOW	36 - 37
NOTES TO THE FINANCIAL STATEMENTS	38 - 117

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT

The Directors are pleased to submit their report to the members together with the audited financial statements of the Group and Company for the financial year ended 31 December 2017.

PRINCIPAL ACTIVITY

The Group and the Company are principally engaged in the underwriting of all classes of general insurance business. There have been no significant changes in the nature of this activity during the financial year.

FINANCIAL RESULTS

	<u>Group</u> RM'000	<u>Company</u> RM'000
Profit for the year attributable to		
- Owner of the Company	63,879	55,508
	<u>63,879</u>	<u>55,508</u>

DIVIDEND

The Company paid a final dividend of RM0.16 per share amounting to RM65,618,191 in respect of the financial year ended 31 December 2016 on 30 June 2017.

The Directors do not recommend the payment of any dividend in respect of the current financial year.

RESERVES AND PROVISIONS

All material transfers to or from reserves and provisions during the financial year are disclosed in the notes to the financial statements.

INSURANCE LIABILITIES

Before the financial statements of the Group and the Company were prepared, the Directors took reasonable steps to ascertain that there was adequate provision for insurance liabilities in accordance with the valuation methods specified in Part D of the Risk-Based Capital Framework ("RBC Framework") issued by Bank Negara Malaysia ("BNM") for insurers.

BAD AND DOUBTFUL DEBTS

Before the financial statements of the Group and of the Company were prepared, the Directors took reasonable steps to ascertain that proper action had been taken in relation to the full impairment of bad debts and the making of allowance for impairment and satisfied themselves that all known bad debts had been fully impaired and that adequate allowance had been made for doubtful debts.

At the date of this report, the Directors are not aware of any circumstances which would render the amounts impaired for bad debts or the amounts of allowance for impairment in the financial statements of the Group and the Company inadequate to any substantial extent.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CURRENT ASSETS

Before the financial statements of the Group and of the Company were prepared, the Directors took reasonable steps to ensure that any current assets, which were unlikely to be realised in the ordinary course of business including the values of current assets as shown in the accounting records of the Group and of the Company had been written down to an amount which the current assets might be expected so to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to current assets in the financial statements of the Group and the Company misleading.

VALUATION METHODS

At the date of this report, the Directors are not aware of any circumstances which have arisen which render adherence to the existing methods of valuation of assets or liabilities of the Group and of the Company misleading or inappropriate.

CONTINGENT AND OTHER LIABILITIES

At the date of this report, there does not exist:

- (a) any charge on the assets of the Group and the Company that has arisen since the end of the financial year which secures the liabilities of any other person, or
- (b) any contingent liability in respect of the Group and the Company that has arisen since the financial year, other than as disclosed in Note 34 to the financial statements.

No contingent or other liability of the Group and the Company has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Company to meet its obligations when they fall due.

For the purpose of this paragraph, contingent liability or other liabilities do not include liabilities arising from contracts of insurance underwritten in the ordinary course of business of the Group and the Company.

CHANGE OF CIRCUMSTANCES

At the date of this report, the Directors are not aware of any circumstances, not otherwise dealt with in this report or the financial statements of the Group and the Company which would render any amount stated in the financial statements misleading.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

ITEMS OF AN UNUSUAL NATURE

The results of the operations of the Group and the Company during the financial year were not, in the opinion of the Directors, substantially affected by any item, transaction or event of a material and unusual nature.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect substantially the results of the operations of the Group and the Company for the financial year in which this report is made.

SHARE CAPITAL

There were no new shares issued by the Group and the Company during the financial year.

CORPORATE GOVERNANCE

The Group and the Company have in place corporate governance framework and practices which are consistent with the requirement of the policy document on Corporate Governance ("Policy Document"), issued by BNM on 3 August 2016 and are continually enhancing the standards of the overall governance of the Company.

1. Board Responsibilities

The Board of Directors (the "Board") has the overall responsibility for promoting sustainable growth and financial soundness of the Group and the Company, and for ensuring reasonable standards of fair dealing, without undue influence from any party.

This includes a consideration of the long-term implications of the Board's decisions on the Group and the Company and its customers, officers and the general public. In fulfilling this role, the Board shall:

- a) approve the risk appetite, business plans and other initiatives which would, singularly or cumulatively, have a material impact on the Group and the Company's risk profile;
- b) oversee the selection, performance, remuneration and succession plans of the Chief Executive Officer ("CEO"), control function heads and other Members of Senior Management, such that the Board is satisfied with the collective competence of Senior Management to effectively lead the operations of the Group and the Company;
- c) oversee the implementation of the Group and the Company's governance framework and internal control framework, and periodically review whether these remain appropriate in light of material changes to the size, nature and complexity of the Group and the Company's operations;
- d) promote, together with Senior Management, a sound corporate culture within the Group and the Company which reinforces ethical, prudent and professional behaviour;
- e) promote sustainability through appropriate environmental, social and governance considerations in the Group and the Company's business strategies;

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

1. Board Responsibilities (continued)

- f) oversee and approve the recovery and resolution as well as business continuity plans for the Group and the Company to restore its financial strength, and maintain or preserve critical operations and critical services when it comes under stress; and
- g) promote timely and effective communication between the Group and Company and relevant regulatory bodies on matters affecting or that may affect the safety and soundness of the Group and the Company.

2. Board Composition

The Board comprises three (3) Independent Directors and one (1) * Executive Director, each from diverse backgrounds and qualifications and bring a wide range of financial and commercial experience to the Board. Collectively, they provide the necessary business acumen, knowledge, capabilities and competencies to the Company.

None of the Directors hold any share in the Company.

Independent Directors will serve a tenure of not exceeding nine (9) years.

Members of the Board

Status of Directorship

Dato' Zainal Abidin bin Putih (<i>appointed on 7 March 2017</i>)	Chairman, Independent
Yip Jian Lee	Independent
Ichiro Maeda	Executive *
Yeoh Chong Keng (<i>appointed on 7 March 2017</i>)	Independent
Lee King Chi, Arthur (<i>resigned on 20 September 2017</i>)	Executive *
Dato' Jagjit Singh a/l Bant Singh (<i>appointed on 7 March 2017 and resigned on 6 May 2017</i>)	Independent
Hajime Tokuda (<i>resigned on 5 April 2017</i>)	Executive
Dato' Ahmad Fuaad bin Mohd Dahalan (<i>resigned on 23 March 2017</i>)	Former Chairman, Independent
Emeritus Professor Dato' Dr Lian Chin Boon (<i>resigned on 23 March 2017</i>)	Independent
Teh Boon Eng (<i>resigned on 7 March 2017</i>)	Independent

* By virtue of their management positions at the Company's holding company, Tokio Marine Asia Pte Ltd, ('TMA'), the directorships of Mr. Lee King Chi, Arthur and Mr. Ichiro Maeda were re-designated to Executive Director in compliance with the requirement of the Policy Document.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training

Newly appointed Directors will be apprised of their statutory duties and obligations and will receive an In-House Orientation and Education Programme which includes presentations by the members of the senior management. On an on-going basis, the Company organised in-house trainings for the Directors to share the latest developments affecting the general insurance industry and the Company, amongst others, topics related to new legislations.

The Company encourages continuous professional development for the benefit of the Directors. Directors are also updated with any policy issues, administrative changes and new regulatory developments as appropriate. The Company had made available resources for Directors to receive knowledge in any area of interest.

Dato' Zainal Abidin Bin Putih

Chairman, Independent Director
72 Male, Malaysian

Date of First Appointment:	7 March 2017
Date of Re-appointment in the financial year:	Not applicable
Date of Resignation:	Not applicable

Membership of Board Committee:

- Member of Audit Committee
- Member of Nominating Committee
- Member of Remuneration Committee

Dato' Zainal Abidin Putih, qualified as a Chartered Accountant from the Institute of Chartered Accountants in England and Wales (ICAEW). He is a member of Malaysian Institute of Certified Public Accountants (MICPA) and the Malaysian Institute of Accountants (MIA). Dato' Zainal has extensive experience in audit, having worked as a practicing accountant throughout his career covering many principal industries including banks, insurance, energy, transport, manufacturing, government agencies, plantations, properties, hotels, investment companies and unit trusts. He also has a good working knowledge of taxation matters and management consultancy, especially in the areas of acquisitions, takeovers, amalgamations, restructuring and public listing of companies.

Dato' Zainal plays an active role in the community and the corporate world being a Past President of the Malaysian Institute of Certified Public Accountants and was Chairman of the Malaysian Accounting Standards Board (MASB). He was a member of the Malaysian Communication & Multimedia Commission, a body set up by the Malaysian Government to oversee the orderly development of the multimedia and telecommunication industry in Malaysia and also was Chairman of Pengurusan Danaharta Nasional Berhad.

Dato' Zainal is currently Chairman of CIMB Bank Berhad, Dutch Lady Milk Industries Berhad, Land & General Berhad and Touch n' Go Sdn Bhd. He also sits on the boards of Petron Malaysia Refining & Marketing Berhad and several private limited companies and acts as a Trustee of the National Heart Institute Foundation.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training (continued)

Dato' Zainal Abidin Bin Putih (continued)

Training(s) and Conferences attended during the financial year:

<u>Date of Training</u>	<u>Training /Conferences</u>	<u>Organiser of Training Programs / Conferences</u>
23 March 2017	BNM Annual Report 2016 / Financial Stability & Payments Systems Report 2016 Briefing Session	Bank Negara Malaysia
27 March 2017	4 th BNM-FIDE Forum Annual Dialogue with Deputy Governor of BNM	Bank Negara Malaysia
18 May 2017	Compliance Conference 2017	Bank Negara Malaysia
27 July 2017	In-house presentation on Treaty Reinsurance	Tokio Marine Insurans (Malaysia) Berhad
2 & 3 August 2017	FIDE CORE PROGRAM Module A (Insurance)	The ICLIF Leadership and Governance Centre

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training (continued)

Yip Jian Lee

Independent Director
63 Female, Malaysian

Date of First Appointment: 1 March 2013
Date of Re-appointment in the financial year: Not applicable
Date of Resignation: Not applicable

Membership of Board Committee:

- Chairman of Audit Committee
- Chairman of Remuneration Committee
- Member of Nominating Committee
- Member of Risk Management Committee

Ms. Yip qualified as a Chartered Accountant with the Institute of Chartered Accountants, England & Wales in 1981, and is a member of the Malaysian Institute of Accountants since 1984. She completed her articleship with Hays Allan, United Kingdom between 1977 and 1982.

She has worked with PricewaterHouse Tax Services Sdn Bhd and Hong Leong Assurance Berhad in the areas of taxation, accounting and administration. She subsequently joined the Institute of Bankers Malaysia in 1985 as its Director where she served for 15 years.

Currently, she serves on the boards of Asia General Asset Bhd, Carimin Petroleum Berhad and Professional Golf of Malaysia. She had served as a Trustee and Honorary Treasurer of World Wild Life Fund Malaysia for the maximum term of 12 years, from 1996 to 2009. Between 1986 and 1996, she was also the Honorary Secretary to the Malaysian-British Society.

Training(s) and Conferences attended during the financial year:

<u>Date of Training</u>	<u>Training /Conferences</u>	<u>Organiser of Training Programs / Conferences</u>
27 July 2017	In-house presentation on Treaty Reinsurance	Tokio Marine Insurans (Malaysia) Berhad

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training (continued)

Ichiro Maeda

Executive Director *
60 Male, Japanese

Date of First Appointment:	24 May 2016
Date of Re-appointment in the financial year:	Not applicable
Date of Resignation:	Not applicable

Membership of Board Committee:

- Member of Nominating Committee
- Member of Remuneration Committee
- Member of Risk Management Committee

** By virtue of his management position at the Company's holding company, Tokio Marine Asia Pte.Ltd., ('TMA'), the directorship of Mr. Ichiro Maeda was re-designated to Executive Director in compliance with the requirement of the Policy Document.*

Mr. Maeda holds a degree in Bachelor of Commerce from the Waseda University, Japan.

Mr. Ichiro Maeda was seconded from Tokio Marine & Nichido Fire Insurance Co., Ltd. in 2016 to serve as the Managing Director of Tokio Marine Asia Pte Ltd. In his role, he is responsible for the Japanese Business Development in Asia-Pacific region.

Training(s) and Conferences attended during the financial year:

<u>Date of Training</u>	<u>Training /Conferences</u>	<u>Organiser of Training Programs / Conferences</u>
27 July 2017	In-house presentation on Treaty Reinsurance	Tokio Marine Insurans (Malaysia) Berhad
31 July – 3 August 2017	FIDE CORE Program Module A (Insurance)	The ICLIF Leadership and Governance Centre
2 – 4 October 2017	FIDE CORE Program Module B (Insurance)	The ICLIF Leadership and Governance Centre

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training (continued)

Yeoh Chong Keng

Independent Director
66 Male, Malaysian

Date of First Appointment:	7 March 2017
Date of Re-appointment in the financial year:	Not applicable
Date of Resignation:	Not applicable

Membership of Board Committee:

- Chairman of Nominating Committee
- Chairman of Risk Management Committee
- Member of Audit Committee
- Member of Remuneration Committee

Mr. Yeoh Chong Keng is a lawyer by profession. He was admitted in 1980 as an Utter Barrister, Lincoln's Inn, Bar of England and Wales. He was admitted as an Advocate & Solicitor of the High Court of Malaya in 1981. Prior to studying law, he served with distinction as a senior officer in the Royal Malaysia Police Force.

Since 1992, he has been the Managing Partner of a legal firm in Kuala Lumpur. He has also represented corporations and financial institutions in the High Court, Court of Appeal and Federal Court. Apart from that, he has also acted as counsel for the Government of Hong Kong in several cases.

He has sat on the board of directors, audit, remuneration, nomination and risk committees of public listed companies and foreign owned companies in Malaysia.

He is a Notary Public, Commissioner for Oaths, a qualified mediator and an appointed member of the Disciplinary Committee under the Disciplinary Board, Bar Council of Malaysia.

Training(s) and Conferences attended during the financial year:

<u>Date of Training</u>	<u>Training /Conferences</u>	<u>Organiser of Training Programs / Conferences</u>
27 July 2017	In-house presentation on Treaty Reinsurance	Tokio Marine Insurans (Malaysia) Berhad

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training (continued)

Lee King Chi, Arthur

Executive Director *

58 Male, Singaporean

Date of First Appointment:

12 April 2010

Date of Resignation:

20 September 2017

Membership of Board Committee:

- Member of Nominating Committee
- Member of Remuneration Committee

** By virtue of his management position at the Company's holding company, Tokio Marine Asia Pte.Ltd., ('TMA'), the directorship of Mr. Lee King Chi, Arthur was re-designated to Executive Director in compliance with the requirement of the Policy Document.*

Dato' Jagjit Singh a/l Bant Singh

Independent Director

62 Male, Malaysian

Date of First Appointment:

7 March 2017

Date of Resignation:

6 May 2017

Membership of Board Committee:

- Member of Audit Committee
- Member of Risk Management Committee

Hajime Tokuda

Executive Director

52 Male, Japanese

Date of First Appointment:

11 July 2013

Date of Resignation:

5 April 2017

Membership of Board Committee:

- Member of Nominating Committee
- Member of Remuneration Committee

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

3. Directors' Profiles and Training (continued)

Dato' Ahmad Fuaad Bin Mohd Dahalan

Former Chairman, Independent Director
68 Male, Malaysian

Date of First Appointment: 6 June 2008
Date of Resignation: 23 March 2017

Membership of Board Committee:

- Member of Audit Committee
- Member of Nominating Committee
- Member of Remuneration Committee
- Member of Risk Management Committee

Emeritus Professor Dato' Dr Lian Chin Boon

Independent Director
71 Male, Malaysian

Date of First Appointment: 18 September 2006
Date of Resignation: 23 March 2017

Membership of Board Committee:

- Member of Audit Committee

Teh Boon Eng

Independent Director
65 Male, Malaysian

Date of First Appointment: 7 March 2006
Date of Resignation: 7 March 2017

Membership of Board Committee:

- Chairman of Audit Committee
- Chairman of Nominating Committee
- Chairman of Remuneration Committee
- Chairman of Risk Management Committee

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

4. Board meetings

During the financial year, the Board met six (6) times to deliberate and consider a variety of significant matters that required its guidance and approval. The attendance of the Directors for the financial year was as follows:-

<u>Name of Directors</u>	<u>No. of Board Meetings Held</u>	<u>No. of Board Meetings Attended</u>
Dato' Zainal Abidin bin Putih (<i>appointed on 7 March 2017</i>)	6	5
Yip Jian Lee	6	6
Ichiro Maeda	6	6
Yeoh Chong Keng (<i>appointed on 7 March 2017</i>)	6	5
Lee King Chi, Arthur (<i>resigned on 20 September 2017</i>)	6	3
Dato' Jagjit Singh a/l Bant Singh (<i>appointed on 7 March 2017 and resigned on 6 May 2017</i>)	6	1
Hajime Tokuda (<i>resigned on 5 April 2017</i>)	6	2
Dato' Ahmad Fuaad bin Mohd Dahalan (<i>resigned on 23 March 2017</i>)	6	2
Emeritus Professor Dato' Dr Lian Chin Boon (<i>resigned on 23 March 2017</i>)	6	2
Teh Boon Eng (<i>resigned on 7 March 2017</i>)	6	1

The Directors have complied with the required minimum meeting attendance ratio of 75%, except for Mr. Lee King Chi, Arthur, Dato' Jagjit Singh a/l Bant Singh, Mr. Hajime Tokuda, Dato' Ahmad Fuaad bin Mohd Dahalan, Emeritus Professor Dato' Dr Lian Chin Boon and Mr. Teh Boon Eng, who resigned from the Board on the aforesaid dates.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees

In compliance with the Policy Document, the Board established four (4) Board Committees operating on the terms of reference approved by the Board, to assist the Board in the execution of its responsibilities.

These Board Committees shall have the authorities to examine particular issues and report to the Board with their observations and recommendations. The ultimate responsibility for the decision on all matters, however, lies with the entire Board.

a) Risk Management Committee ("RMC")

The RMC supports the Board in the overall risk management oversight of the Company in ensuring the effectiveness and adequacy of the risk management processes and practices put in place by Group and the Company.

The main responsibilities of the RMC are to recommend a robust risk management framework in terms of strategies, policies and risk tolerance, for the Board's approval as well as to provide an overall assessment on the adequacy of the Group and the Company's risk reporting infrastructure, which includes resources and support system, in promoting a pro-active risk management culture.

The RMC comprises two (2) Independent Directors and one (1) Executive Director. Four (4) RMC meetings were held during the financial year with attendance of the RMC Members as follows:-

<u>Name of Directors</u>	<u>No. of RMC Meetings Held</u>	<u>No. of RMC Meetings Attended</u>
Yeoh Chong Keng – RMC Chairman, Independent Director <i>(appointed on 7 March 2017)</i>	4	3
Ichiro Maeda – Executive Director	4	4
Yip Jian Lee – Independent Director <i>(appointed on 7 March 2017)</i>	4	3
Dato' Jagjit Singh a/l Bant Singh – Independent Director <i>(appointed on 7 March 2017 and resigned on 6 May 2017)</i>	4	N/A
Dato' Ahmad Fuaad bin Mohd Dahalan – Independent Director <i>(resigned on 23 March 2017)</i>	4	1
Teh Boon Eng – Former RMC Chairman, Independent Director <i>(resigned on 7 March 2017)</i>	4	1

Dato' Jagjit Singh a/l Bant Singh, Dato' Ahmad Fuaad bin Mohd Dahalan and Mr. Teh Boon Eng did not fully attend the meeting due to their short tenure on the Board and the RMC during the financial year, whilst Mr. Yeoh Chong Keng and Ms. Yip Jian Lee were only appointed to the RMC on 7 March 2017.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

b) Audit Committee ("AC")

The main responsibility of the AC is to assist the Board of Directors in discharging its statutory duties and responsibilities relating to accounting and financial reporting practices of the Group and the Company as well as ensuring the effectiveness of the internal controls instituted by the Management. The Audit Committee functions on a Terms of Reference approved by the Board of Directors, with the following principal duties and responsibilities:

- i. to review and approve the external and internal auditors' audit plan, scope and audit report on their evaluation of the system of internal controls of the Group and the Company;
- ii. to review the results of the audit and whether or not appropriate action has been taken on the recommendations given by the external and internal auditors;
- iii. to evaluate the quality of the audits performed by the external auditors and make recommendations concerning their appointments, termination and remuneration, and to consider the nomination of a person or persons as external auditors;
- iv. to provide assurance that the financial information presented by management is relevant, reliable and timely;
- v. to oversee compliance with relevant laws and regulations and observance of a proper code of conduct and
- vi. to determine the quality, adequacy and effectiveness of the Group and the Company's internal control environment.

The remuneration paid and payable to the external auditors for the financial year ended 31 December 2017 was RM325,300 (2016: RM351,030).

The AC comprises the following Directors, all of whom are Independent Directors. Six (6) AC meetings were held during the financial year with attendance of the AC Members as follows:-

<u>Name of Directors</u>	<u>No. of AC Meetings Held</u>	<u>No. of AC Meetings Attended</u>
Yip Jian Lee – AC Chairman <i>(appointed as AC Chairman on 7 March 2017)</i>	6	6
Dato' Zainal Abidin bin Putih <i>(appointed on 7 March 2017)</i>	6	5
Yeoh Chong Keng <i>(appointed on 7 March 2017)</i>	6	5
Dato' Jagjit Singh a/l Bant Singh <i>(appointed on 7 March 2017 and resigned on 6 May 2017)</i>	6	1
Dato' Ahmad Fuaad Bin Mohd Dahalan <i>(resigned on 23 March 2017)</i>	6	2
Emeritus Professor Dato' Dr Lian Chin Boon <i>(resigned on 23 March 2017)</i>	6	2
Teh Boon Eng – Former AC Chairman <i>(resigned on 7 March 2017)</i>	6	1

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

b) Audit Committee ("AC") (continued)

Dato' Jagjit Singh a/l Bant Singh, Dato' Ahmad Fuaad bin Mohd Dahalan, Emeritus Professor Dato' Dr Lian Chin Boon and Mr. Teh Boon Eng did not fully attend the meeting due to their short tenure on the Board and the AC during the financial year, whilst Dato' Zainal Abidin bin Putih and Mr. Yeoh Chong Keng were appointed to the AC on 7 March 2017.

c) Nominating Committee ("NC")

The NC is entrusted with the responsibility of proposing new nominees for appointment to the Board to ensure that nominations of new Directors are made in the best interest of the Company and its shareholders. It assesses the suitability of the new nominees, by taking into consideration their professional qualifications, integrity, financial and commercial business experience and expertise relevant to the Company with potential to complement the skills, knowledge and expertise of the Board.

The NC also makes recommendations to the Board on nominations to fill up Board Committees and the re-appointment of Directors to the Board. In considering the re-appointment, the NC will take into account the director's attendance and participation at meetings, their expertise and commitment, as well as their contributions at Board discussions and effectiveness of the Board.

Apart from recommending the appointment/re-appointment of new/existing Directors, the NC is also responsible to recommend and assess the nominee for the position of CEO and the re-appointment of CEO. The NC also oversee the appointment and management succession planning of the Executive Committee of the Company.

On an annual basis, the NC reviews the Board's structure, size and composition and makes recommendations to the Board with regards to any changes that are deemed necessary.

The Board's profile is reviewed on an annual basis, considering the current needs and aspirations of the Company. No Director was involved in the assessment of his own contribution to the effectiveness of the overall Board.

The NC is responsible to oversee performance evaluation of the CEO and Executive Committee members. Whenever applicable and consistent with the Policy Document, the NC's recommendations on the CEO and Executive Committee Members would be made in consultation with the input from the Chairman of the AC and RMC.

The NC is also responsible to ensure all Key Responsible Persons ("KRPs") fulfil the fit and proper requirements in line with the KRP policy.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

c) Nominating Committee ("NC") (continued)

The NC comprises three (3) Independent Directors and one (1) Executive Director. Three (3) NC meetings were held during the financial year with attendance of the NC Members as follows:-

<u>Name of Directors</u>	<u>No. of NC Meetings Held</u>	<u>No. of NC Meetings Attended</u>
Yeoh Chong Keng – NC Chairman, Independent Director <i>(appointed on 7 March 2017)</i>	3	2
Ichiro Maeda – Executive Director	3	3
Dato' Zainal Abidin Bin Putih – Independent Director <i>(appointed on 7 March 2017)</i>	3	2
Yip Jian Lee – Independent Director <i>(appointed on 7 March 2017)</i>	3	2
Lee King Chi, Arthur – Executive Director <i>(resigned on 20 September 2017)</i>	3	2
Hajime Tokuda – Executive Director <i>(resigned on 5 April 2017)</i>	3	1
Dato' Ahmad Fuaad bin Mohd Dahalan – Independent Director <i>(resigned on 23 March 2017)</i>	3	1
Teh Boon Eng – Former NC Chairman, Independent Director <i>(resigned on 7 March 2017)</i>	3	1

Mr. Lee King Chi, Arthur, Mr. Hajime Tokuda, Dato' Ahmad Fuaad bin Mohd Dahalan and Mr. Teh Boon Eng did not fully attend the meeting due to their short tenure on the Board and the NC during the financial year, whilst Mr. Yeoh Chong Keng, Dato' Zainal Abidin bin Putih and Ms. Yip Jian Lee were appointed to the NC on 7 March 2017.

d) Remuneration Committee ("RC")

The main responsibilities of the RC are to establish and recommend to the Board, the remuneration structure and policy, including the terms of employment or contract of service for Executive Directors, Chief Executive Officer, Members of Senior Management, and to ensure a strong link is maintained between the level of remuneration and individual performance against agreed targets on total remuneration package.

The Remuneration Committee conducts periodic review of the Directors' fees and submits its recommendations for the Board's consideration. No director was involved in deciding his own remuneration.

Independent Directors are paid Directors' fees which are recommended by the Board for shareholders' approval at the Company's Annual General Meeting.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

d) Remuneration Committee ("RC") (continued)

The RC comprises three (3) Independent Directors and one (1) Executive Director. Five (5) RC meetings were held during the financial year with attendance of the RC members as follows:-

<u>Name of Directors</u>	<u>No. of RC Meetings Held</u>	<u>No. of RC Meetings Attended</u>
Yip Jian Lee – RC Chairman, Independent Director <i>(appointed on 7 March 2017)</i>	5	4
Ichiro Maeda – Executive Director	5	5
Dato' Zainal Abidin Bin Putih – Independent Director <i>(appointed on 7 March 2017)</i>	5	4
Yeoh Chong Keng – Independent Director <i>(appointed on 7 March 2017)</i>	5	4
Lee King Chi, Arthur – Executive Director <i>(resigned on 20 September 2017)</i>	5	2
Hajime Tokuda – Executive Director <i>(resigned on 5 April 2017)</i>	5	2
Dato' Ahmad Fuaad bin Mohd Dahalan – Independent Director <i>(resigned on 23 March 2017)</i>	5	2
Teh Boon Eng – Former RC Chairman, Independent Director <i>(resigned on 7 March 2017)</i>	5	1

Mr. Lee King Chi, Arthur, Mr. Hajime Tokuda, Dato' Ahmad Fuaad bin Mohd Dahalan and Mr. Teh Boon Eng did not fully attend the meeting due to their short tenure on the Board and the RC during the financial year, whilst Ms. Yip Jian Lee, Dato' Zainal Abidin bin Putih and Mr. Yeoh Chong Keng were appointed to the RC on 7 March 2017.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

d) Remuneration Committee (continued)

Remuneration Policy

Objective and Key Features

The objective of the Remuneration Policy is to facilitate the attraction, engagement and retention of Directors, CEO and senior officers of relevant capabilities as to provide the necessary skills and experience as required and commensurate with the responsibilities for the effective management and operations of the Company. In addition, it seeks to be balanced to ensure the proper management of the Company's funds and is not excessive nor create incentive for imprudent, unsustainable or unethical behaviour in managing the Company. It takes into account the Company's corporate culture and values, business objective and strategy as well as its the long-term interests.

The key feature of the policy is that remuneration is focused on being competitive in the insurance industry and will reinforce desired characteristics in the Company. The remuneration has a fixed component and a variable component. The fixed component consists of fixed basic salaries, allowances and other benefits which commensurate with the employee's position and scope of responsibilities while the variable component considers the performance of the Company against the criteria set, the performance of each functional group and the individual performance. In addition, the variable component has a direct link to the tenure of the majority of risks underwritten by the business of the Company.

The Company's remuneration policy is reviewed periodically and revised when necessary, to ensure its continued relevance and objectivity.

Scope

The scope of Remuneration Policy applies to the Company, which operates its business only in Malaysia.

The Company categorises its senior officers into two; senior officers who are appointed to the Executive Committee (collectively referred to as "EXCO Members"), the highest decision making committee at management level and the other categories are those senior officers, though not EXCO Members, can materially commit or control significant amount of the Company's resources or whose actions may have an impact to its risk profile (collectively referred to as "Key Responsible Persons").

Officers with control measures are measured differently in determining their remuneration. Their measurements do not take into account revenue or financial measures. Depending on their role, they may be measured on the effectiveness of the control measures they are responsible for.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

d) Remuneration Committee (continued)

Remuneration Policy (continued)

EXCO Members

- Chief Executive Officer ("CEO")
- Deputy CEO
- Chief Financial Officer
- Chief Underwriting Officer
- Chief Claims Officer
- Chief Human Resource Officer
- Chief Information Technology Officer
- Chief Actuary
- Chief Risk & Compliance Officer ("CRCO")
- General Manager, Corporate Planning
- General Manager, Corporate Marketing
- Head, Agency Strategy

Other Key Responsible Persons

- Chief Internal Auditor
- Financial Controller
- Central & East Coast Area Head
- Sarawak Area Head
- Regional Hub Head (South)
- Regional Hub Head (North)
- Sabah Area Head
- Deputy General Manager, Motor Franchise Holders & Dealers
- Head, Alternate Channels
- Head, Policy Operations & Customer Service
- Assistant General Manager, Motor Claims
- Assistant General Manager, Motor Underwriting
- Assistant General Manager, Health
- Senior Manager, Motor Underwriting

Risks

Key risks that are taken into consideration when determining compensation measures include:

Manpower Risk: Attraction, engagement and retention of required human capital

In order to ensure the attraction, engagement and retention of required human capital, the level of remuneration is designed to be competitive. As such, remuneration levels will move with conditions in the labour market, and the general benchmark levels have moved upwards in the financial year with the rising wages in the industry.

Insurance Risk: Performance of Insurance Risks

The remuneration of employees takes into account the carrying degrees of risk of loss from insurance risk that is underwritten by the Company, tying the Company's performance and variable components to performance to the realization of this risk over the period taken. Remuneration levels will decrease when these risks increase within the financial year and vice versa. As the claims history has deteriorated in the financial year, the remuneration will be reduced accordingly.

Performance and Remuneration

The remuneration practices for employees are linked to the Company's performance.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

d) Remuneration Committee (continued)

Remuneration Policy (continued)

The Company's performance takes into account financial metrics (such as revenue, underwriting performance and profitability), risk and compliance metrics, customer metrics and productivity metrics. The Board sets the Company's target metrics for the year and the corresponding impact on remuneration in relation to performance. These metrics are used to determine the Company's performance, as to whether it is strong, acceptable or weak as well as the corresponding impact on variable remuneration for executives. As an employee's variable remuneration is influenced significantly by the Company's performance metrics. As such, should the Company perform well, an employee's variable remuneration will increase and vice versa.

In addition to the performance of the Company, an employee's variable remuneration is determined by the performance of the individual's functional group and the individual's personal performance and overall contribution to the Company. This encourages working across the Company and teamwork in delivering the Company's functional priorities in addition to personal performance and contribution.

Variable Components of Remuneration

As the Company's business risk is generally short term, the Company does not have a deferred variable remuneration scheme as of this financial year.

The Company generally uses annual variable cash bonuses for its senior officers, of which the quantum is determined by the Company's performance relative to the performance metrics set. The ratio of variable pay to fixed pay is generally similar for employees across the organization, except for the CEO where a higher variable pay component is targeted, subject to the performance of the Company.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

d) Remuneration Committee (continued)

Remuneration Policy (continued)

The remuneration paid and accrued to the Board members, CEO, EXCO Members and Key Responsible Persons during the financial year ended 31 December 2017 are shown in the following tables.

FOR FINANCIAL YEAR 2017

Name	Directorship / Designation	Fixed Remuneration		Variable Remuneration		Total Value of remuneration awards for the financial year RM'000
		Unrestricted		Unrestricted		
		Cash-based RM'000	Others RM'000	Cash-based RM'000	Others RM'000	
Dato' Zainal Abidin bin Putih	Chairman / Director	85	-	3	-	88
Yip Jian Lee	Director	89	-	5	-	95
Ichiro Maeda	Director	69	-	5	-	74
Yeoh Chong Keng	Director	74	-	4	-	77
Lee King Chi, Arthur	Former Director	45	-	1	-	47
Dato' Jagjit Singh a/l Bant Singh	Former Director	12	-	0	-	12
Hajime Tokuda	Former Executive Director	132	32	-	-	164
Dato' Ahmad Fuaad bin Mohd Dahalan	Former Chairman / Director	15	-	4	-	18
Emeritus Professor Dato' Dr Lian Chin Boon	Former Director	9	-	2	-	11
Teh Boon Eng	Former Director	8	-	3	-	12
Jayakumar s/o Somasundram	Former Chief Executive Officer	988	16	223	-	1,227

Category	No of Headcount	Fixed Remuneration		Variable Remuneration		Total Value of remuneration awards for the financial year RM'000
		Unrestricted		Unrestricted		
		Cash-based RM'000	Others RM'000	Cash-based RM'000	Others RM'000	
EXCO	12	4,333	280	417	-	5,030
KEY RESPONSIBLE PERSON	14	4,863	166	693	-	5,721

No deferred fixed remuneration, shares and share-linked instrument was paid and accrued to the Board members, CEO, EXCO Members and Key Responsible Persons during the financial year ended 31 December 2017.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

CORPORATE GOVERNANCE (CONTINUED)

5. Board Committees (continued)

d) Remuneration Committee (continued)

Remuneration Policy (continued)

Indemnity to Directors and Officers

During the financial year, the total amount of indemnity coverage and insurance premium paid for the directors and certain officers of the Company were RM20 million and RM49,565 respectively.

6. Risk Management and Internal Control Framework

The Risk Management framework of the Company comprises an ongoing process for identifying, evaluating and measuring the significant risks faced by the Company through designated management functions and internal control, which covers all levels of personnel and business processes to ensure that the Company's operations are run in an effective and efficient manner. This is supported by the maintenance of a reliable information system that covers all significant business activities.

Continuous assessment of the effectiveness and adequacy of internal controls, which include the independent examination of controls by the internal audit function, ensures corrective actions, where necessary, are taken in a timely manner.

Board responsibilities

The Board recognises the importance of a sound risk management and internal control framework as part of good corporate governance and in order to safeguard the Group's and the Company's asset and shareholder's interest. The Board committees, namely the Risk Management Committee and Audit Committee have been delegated with the responsibility to set the direction and ensure that senior management has all the necessary systems, processes and resources in place to ensure the effectiveness, adequacy and integrity of the Company's overall control environment.

The scope of responsibilities of the Risk Management Committee and Audit Committee are embedded in their respective charters; the Board as a whole, however remains ultimately responsible for the Company's system of risk management and internal control.

The Board also acknowledges that whilst control systems are designed to identify and mitigate business and other associated key risks, they cannot totally eliminate all risks and cannot provide absolute assurance against material misstatements or losses, fraud or breaches of laws or regulations.

Internal Audit

The Internal Audit (IA) Department, led by the Chief Internal Auditor (CIA), has been established to provide assessment of effectiveness and adequacy of internal controls, which include independent examination of controls and ensure corrective actions, where necessary are taken in a timely manner.

The CRCO and CIA also participated in the monthly Executive Committee meetings to keep themselves updated of the Company's latest business activities and provide relevant input on areas concerning business risks and internal control where necessary.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

DIRECTORS AND THEIR INTERESTS IN SHARES

The Directors who have held office since the date of the last report are as follows:

Dato' Zainal Abidin bin Putih

Yip Jian Lee

Ichiro Maeda

Yeoh Chong Keng

Lee King Chi, Arthur - *resigned on 20 September 2017*

Dato' Jagjit Singh a/l Bant Singh - *resigned on 6 May 2017*

Hajime Tokuda - *resigned on 5 April 2017*

Dato' Ahmad Fuaad bin Mohd Dahalan - *resigned on 23 March 2017*

Emeritus Professor Dato' Dr Lian Chin Boon - *resigned on 23 March 2017*

In accordance with the Company's Constitution, Yip Jian Lee shall retire at the forthcoming Annual General Meeting, and being eligible, offer herself for re-election.

According to the Register of Directors' Shareholdings required to be kept under Section 59 of the Companies Act, 2016, none of the Directors who held office at the end of the financial year held any shares or debentures in the Group and the Company or its related corporations, except as follows:

	Number of ordinary shares of SGD1 each			
	<u>At 1.1.2017</u>	<u>Acquired</u>	<u>Disposed</u>	<u>At 31.12.2017</u>
<u>Holdings registered in name of director</u>				
Subsidiaries of ultimate holding corporation				
- Asia General Holdings Ltd				
Ichiro Maeda*	1	-	-	1

* As nominee of Tokio Marine & Nichido Fire Insurance Co Ltd

DIRECTORS' BENEFITS

During and at end of the financial year, no arrangements subsisted to which the Group and the Company is a party with the object or objects of enabling Directors of the Group and the Company to acquire benefits by means of the acquisition of shares in or debentures of the Group and the Company or any other body corporate.

Since the end of the previous financial year, no Director of the Group and the Company has received or become entitled to receive any benefit (other than Directors' remuneration and benefits-in-kind shown in the notes to the financial statements of this Group and the Company) by reason of a contract made by the Group and the Company or a related corporation with the director or with a firm of which he is a member, or with a corporation in which he has a substantial financial interest.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

DIRECTORS' REPORT (CONTINUED)

ULTIMATE HOLDING CORPORATION

The Directors regard Tokio Marine Holdings Inc., a corporation incorporated in Japan, as the ultimate holding corporation of the Group and the Company.

AUDITORS

The auditors, PricewaterhouseCoopers PLT (LLP0014401-LCA & AF 1146), have expressed their willingness to continue in office.

PricewaterhouseCoopers PLT (LLP0014401-LCA & AF 1146) was registered on 2 January 2018 and with effect from that date, PricewaterhouseCoopers (AF 1146), a conventional partnership was converted to a limited liability partnership.

Signed on behalf of the Board of Directors in accordance with their resolution dated 21 March 2018.

SIGNED

YIP JIAN LEE
DIRECTOR

Kuala Lumpur

SIGNED

ICHIRO MAEDA
DIRECTOR

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

**STATEMENT BY DIRECTORS PURSUANT TO
SECTION 251(2) OF THE COMPANIES ACT, 2016**

We, Yip Jian Lee and Ichiro Maeda, two of the Directors of Tokio Marine Insurans (Malaysia) Berhad, do hereby state that, in the opinion of the Directors, the accompanying financial statements set out on pages 31 to 117 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2017 and financial performance of the Group and of the Company for the financial year ended 31 December 2017 in accordance with the Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 2016 in Malaysia.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors dated 21 March 2018.

SIGNED

YIP JIAN LEE
DIRECTOR

SIGNED

ICHIRO MAEDA
DIRECTOR

**STATUTORY DECLARATION PURSUANT TO
SECTION 251(1) OF THE COMPANIES ACT, 2016**

I, Ng Hang Ming, the Chief Executive Officer primarily responsible for the financial management of Tokio Marine Insurans (Malaysia) Berhad, do solemnly and sincerely declare that, the financial statements set out on pages 31 to 117 are, to the best of my knowledge and belief, correct, and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

SIGNED

NG HANG MING

Subscribed and solemnly declared by the abovenamed at Kuala Lumpur on 21 March 2018.

Before me,

SIGNED

COMMISSIONER FOR OATH

INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF TOKIO MARINE INSURANS (MALAYSIA) BERHAD

(Incorporated in Malaysia)
(Company No. 149520 U)

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Our opinion

In our opinion, the financial statements of Tokio Marine Insurans (Malaysia) Berhad (“the Company”) and its subsidiaries (“the Group”) give a true and fair view of the financial position of the Group and of the Company as at 31 December 2017, and of their financial performance and their cash flows for the year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 2016 in Malaysia.

What we have audited

We have audited the financial statements of the Group and of the Company, which comprise the statements of financial position as at 31 December 2017 of the Group and of the Company, and the income statements, statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and of the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 31 to 117.

Basis for opinion

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the “Auditors’ responsibilities for the audit of the financial statements” section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence and other ethical responsibilities

We are independent of the Group and of the Company in accordance with the By-Laws (on Professional Ethics, Conduct and Practice) of the Malaysian Institute of Accountants (“By-Laws”) and the International Ethics Standards Board for Accountants’ Code of Ethics for Professional Accountants (“IESBA Code”), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

*PricewaterhouseCoopers PLT (LLP0014401-LCA & AF 1146), Chartered Accountants,
Level 10, 1 Sentral, Jalan Rakyat, Kuala Lumpur Sentral, P.O. Box 10192, 50706 Kuala Lumpur, Malaysia
T: +60 (3) 2173 1188, F: +60 (3) 2173 1288, www.pwc.com/my*

PricewaterhouseCoopers PLT (LLP0014401-LCA & AF 1146) was registered on 2 January 2018 and with effect from that date, PricewaterhouseCoopers (AF 1146), a conventional partnership was converted to a limited liability partnership.

INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF
TOKIO MARINE INSURANS (MALAYSIA) BERHAD (CONTINUED)
(Incorporated in Malaysia)
(Company No. 149520 U)

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (CONTINUED)

Information other than the financial statements and auditors' report thereon

The Directors of the Company are responsible for the other information. The other information comprises Directors' Report, but does not include the financial statements of the Group and of the Company and our auditors' report thereon.

Our opinion on the financial statements of the Group and of the Company does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Group and of the Company, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements of the Group and of the Company or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the financial statements

The Directors of the Company are responsible for the preparation of the financial statements of the Group and of the Company that give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 2016 in Malaysia. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of financial statements of the Group and of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Group and of the Company, the Directors are responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or the Company or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF
TOKIO MARINE INSURANS (MALAYSIA) BERHAD (CONTINUED)
(Incorporated in Malaysia)
(Company No. 149520 U)

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (CONTINUED)

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Group and of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- (a) Identify and assess the risks of material misstatement of the financial statements of the Group and of the Company, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- (b) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and Company's internal control.
- (c) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.

INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF
TOKIO MARINE INSURANS (MALAYSIA) BERHAD (CONTINUED)
(Incorporated in Malaysia)
(Company No. 149520 U)

REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (CONTINUED)

Auditors' responsibilities for the audit of the financial statements (continued)

- (d) Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's or Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Group and of the Company or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group or Company to cease to continue as a going concern.
- (e) Evaluate the overall presentation, structure and content of the financial statements of the Group and of the Company, including the disclosures, and whether the financial statements of the Group and of the Company represent the underlying transactions and events in a manner that achieves fair presentation.
- (f) Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial statements of the Group. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**INDEPENDENT AUDITORS' REPORT TO THE MEMBER OF
TOKIO MARINE INSURANS (MALAYSIA) BERHAD (CONTINUED)**
(Incorporated in Malaysia)
(Company No. 149520 U)

OTHER MATTERS

This report is made solely to the member of the Company, as a body, in accordance with Section 266 of the Companies Act, 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

SIGNED

PRICewaterhouseCOOPERS PLT
LLP0014401-LCA & AF 1146
Chartered Accountants

SIGNED

WONG HUI CHERN
3252/05/2018 J
Chartered Accountant

Kuala Lumpur
21 March 2018

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	<u>Note</u>	<u>Group</u>		<u>Company</u>	
		<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
		RM'000	RM'000	RM'000	RM'000
ASSETS					
Property, plant and equipment	4	25,479	33,934	25,479	33,934
Intangible assets	5	179,943	179,943	179,943	179,943
Investments: Available-for-sale	6	1,611,536	1,425,355	1,655,510	1,475,227
Tax recoverable		12,072	7,320	12,072	7,320
Reinsurance assets	8	270,313	276,734	270,313	276,734
Insurance receivables	9	111,443	146,532	111,443	146,532
Loans and receivables (excluding insurance receivables)	10	386,841	481,005	342,574	430,860
Cash and bank balances		16,331	25,758	16,313	25,710
Total Assets		2,613,958	2,576,581	2,613,647	2,576,260
EQUITY, GENERAL FUNDS AND LIABILITIES					
Share capital	11	403,471	403,471	403,471	403,471
Retained earnings	12	670,216	671,955	643,651	653,761
Other reserves	13	(2,935)	(7,632)	23,630	10,561
Total Equity		1,070,752	1,067,794	1,070,752	1,067,793
Insurance contract liabilities	14	1,382,347	1,342,101	1,382,347	1,342,101
Deferred tax liabilities	15	6,253	3,853	6,253	3,853
Other financial liabilities	16	6,182	1,759	6,182	1,759
Insurance payables	17	90,589	83,872	90,589	83,872
Other payables	18	57,835	77,202	57,524	76,882
Total Liabilities		1,543,206	1,508,787	1,542,895	1,508,467
Total Equity and Liabilities		2,613,958	2,576,581	2,613,647	2,576,260

The accompanying notes are an integral part of these financial statements.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

INCOME STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2017

	Note	Group		Company	
		2017	2016	2017	2016
		RM'000	RM'000	RM'000	RM'000
Gross earned premiums	19(a)	1,088,645	1,067,064	1,088,645	1,067,064
Premiums ceded to reinsurers	19(b)	(189,889)	(188,194)	(189,889)	(188,194)
NET EARNED PREMIUMS		898,756	878,870	898,756	878,870
Investment income	20	78,270	77,776	67,145	65,203
Realised gains and losses	21	376	(167)	(61)	(5,346)
Fee and commission income		35,645	50,535	35,645	50,535
OTHER REVENUE		114,291	128,144	102,729	110,392
TOTAL REVENUE		1,013,047	1,007,014	1,001,485	989,262
Gross claims paid		(679,375)	(766,635)	(679,375)	(766,635)
Claims ceded to reinsurers		80,536	194,975	80,536	194,975
Gross change to insurance contract liabilities		(41,977)	273,077	(41,977)	273,077
Change in insurance contract liabilities ceded to reinsurers		(8,880)	(240,309)	(8,880)	(240,309)
NET CLAIMS INCURRED		(649,696)	(538,892)	(649,696)	(538,892)
Other operating income	22	6,028	3,873	6,028	3,873
Fee and commission expense		(121,803)	(125,573)	(121,803)	(125,573)
Management expenses	23	(185,567)	(221,080)	(182,376)	(218,343)
OTHER EXPENSES		(301,342)	(342,780)	(298,151)	(340,043)
PROFIT BEFORE TAXATION		62,009	125,342	53,638	110,327
Taxation	24	1,870	(16,587)	1,870	(16,587)
PROFIT FOR THE YEAR		63,879	108,755	55,508	93,740
Attributable to:					
- Owner of the Company		63,879	108,755	55,508	93,740
BASIC EARNINGS PER SHARE (SEN)	25	16	27	14	23

The accompanying notes are an integral part of these financial statements.

Company No.

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2017

	Note	Group		Company	
		<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
		RM'000	RM'000	RM'000	RM'000
Profit for the year		63,879	108,755	55,508	93,740
Other comprehensive income:					
<u>Items that may be</u>					
<u>subsequently reclassified</u>					
<u>to the income statement</u>					
Available-for-sale reserves					
Net gain/(loss) on fair value					
arising during the year		9,315	(6,564)	17,250	3,218
Net realised (gain)/loss					
transferred to income					
statement		(490)	161	(53)	5,340
		8,825	(6,403)	17,197	8,558
Tax effects thereon	15	(4,128)	(2,054)	(4,128)	(2,054)
		4,697	(8,457)	13,069	6,504
Total comprehensive					
income for the year		<u>68,576</u>	<u>100,298</u>	<u>68,577</u>	<u>100,244</u>
Total comprehensive					
income attributable:					
- Owner of the Company		<u>68,576</u>	<u>100,298</u>	<u>68,577</u>	<u>100,244</u>

The accompanying notes are an integral part of these financial statements.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2017**

	<u>Note</u>	<u>Share capital</u> RM'000	<u>Non-distributable</u>		<u>Distributable</u>	<u>Total equity attributable to owner of the parent</u> RM'000	<u>Non-controlling interests</u> RM'000	<u>Total</u> RM'000
			<u>Revaluation reserves</u> RM'000	<u>Available-for-sale reserves</u> RM'000	<u>Retained earnings</u> RM'000			
Group								
At 1 January 2016		403,471	4,916	(4,091)	631,500	1,035,796	33,749	1,069,545
Capital withdrawal by non – controlling interests		-	-	-	-	-	(33,749)	(33,749)
Profit for the year		-	-	-	108,755	108,755	-	108,755
Other comprehensive income for the year		-	-	(8,457)	-	(8,457)	-	(8,457)
Dividend paid during the year	26	-	-	-	(68,300)	(68,300)	-	(68,300)
At 31 December 2016		<u>403,471</u>	<u>4,916</u>	<u>(12,548)</u>	<u>671,955</u>	<u>1,067,794</u>	<u>-</u>	<u>1,067,794</u>
At 1 January 2017		403,471	4,916	(12,548)	671,955	1,067,794	-	1,067,794
Profit for the year		-	-	-	63,879	63,879	-	63,879
Other comprehensive income for the year		-	-	4,697	-	4,697	-	4,697
Dividend paid during the year	26	-	-	-	(65,618)	(65,618)	-	(65,618)
At 31 December 2017		<u>403,471</u>	<u>4,916</u>	<u>(7,851)</u>	<u>670,216</u>	<u>1,070,752</u>	<u>-</u>	<u>1,070,752</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2017 (CONTINUED)

			<u>Non-distributable</u>	<u>Distributable</u>		
	<u>Note</u>	Share <u>capital</u> RM'000	Revaluation <u>reserves</u> RM'000	Available- for-sale <u>reserves</u> RM'000	Retained <u>earnings</u> RM'000	<u>Total</u> RM'000
Company						
At 1 January 2016		403,471	4,916	(859)	628,321	1,035,849
Profit for the year		-	-	-	93,740	93,740
Other comprehensive income for the year		-	-	6,504	-	6,504
Dividend paid during the year	26	-	-	-	(68,300)	(68,300)
At 31 December 2016		<u>403,471</u>	<u>4,916</u>	<u>5,645</u>	<u>653,761</u>	<u>1,067,793</u>
At 1 January 2017		403,471	4,916	5,645	653,761	1,067,793
Profit for the year		-	-	-	55,508	55,508
Other comprehensive income for the year		-	-	13,069	-	13,069
Dividend paid during the year	26	-	-	-	(65,618)	(65,618)
At 31 December 2017		<u>403,471</u>	<u>4,916</u>	<u>18,714</u>	<u>643,651</u>	<u>1,070,752</u>

The accompanying notes are an integral part of these financial statements.

Company No.

149520

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

STATEMENT OF CASH FLOW
FOR THE YEAR ENDED 31 DECEMBER 2017

	Group		Company	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
	RM'000	RM'000	RM'000	RM'000
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit for the year	63,879	108,755	55,508	93,740
Adjustment of:				
Property, plant and equipment				
- depreciation	10,064	10,926	10,064	10,926
- loss on disposal	114	6	114	6
- write off	253	107	253	107
(Gain)/loss on disposal of AFS financial assets	(490)	161	(53)	5,340
Investment income	(78,270)	(77,776)	(67,145)	(65,203)
Write-back of impairment of insurance and other receivables	(4,375)	(6,377)	(4,375)	(6,377)
Bad debts written off	788	9,860	788	9,860
Tax (income)/expense	(1,870)	16,587	(1,870)	16,587
(Loss)/profit from operations before changes in operating assets and liabilities	(9,907)	62,249	(6,716)	64,986
Purchases of investments	(588,639)	(2,110,991)	(171,078)	(1,453,189)
Proceeds from disposal of financial investments	409,688	2,063,476	8,045	1,410,094
Decrease in reinsurance assets	7,737	251,812	7,737	251,812
Decrease in insurance receivables	37,252	34,056	37,252	34,055
Decrease in loans and receivables	93,696	60,079	87,819	33,710
Increase/(decrease) in insurance contract liabilities	40,246	(255,509)	40,246	(255,509)
Increase/(decrease) in other financial liabilities	4,423	(657)	4,423	(657)
Increase/(decrease) in insurance payables	6,717	(45,082)	6,717	(45,082)
(Decrease)/increase in other payables	(19,367)	2,759	(19,358)	4,919
	(18,154)	62,192	(4,913)	45,139

Company No.

149520

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

STATEMENT OF CASH FLOW
FOR THE YEAR ENDED 31 DECEMBER 2017 (CONTINUED)

	Group		Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
Tax paid	(4,609)	(13,193)	(4,609)	(13,193)
Investment income received:				
- Interest	75,261	25,843	12,455	9,277
- Dividend	5,535	54,964	55,130	54,964
- Others	134	125	134	125
Net cash generated from operating activities	<u>58,167</u>	<u>129,931</u>	<u>58,197</u>	<u>96,312</u>
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property, plant and equipment	(2,250)	(19,459)	(2,250)	(19,459)
Proceeds from disposal of property, plant and equipment	<u>274</u>	<u>63</u>	<u>274</u>	<u>63</u>
Net cash used in investing activities	<u>(1,976)</u>	<u>(19,396)</u>	<u>(1,976)</u>	<u>(19,396)</u>
CASH FLOWS FROM FINANCING ACTIVITIES				
Dividend paid	(65,618)	(68,300)	(65,618)	(68,300)
Capital withdrawal of non-controlling interests	-	(33,749)	-	-
Net cash used in financing activities	<u>(65,618)</u>	<u>(102,049)</u>	<u>(65,618)</u>	<u>(68,300)</u>
NET MOVEMENT IN CASH AND CASH EQUIVALENTS	(9,427)	8,486	(9,397)	8,616
CASH AND CASH EQUIVALENTS AT 1 JANUARY	<u>25,758</u>	<u>17,272</u>	<u>25,710</u>	<u>17,094</u>
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	<u>16,331</u>	<u>25,758</u>	<u>16,313</u>	<u>25,710</u>
Cash and bank balances	<u>16,331</u>	<u>25,758</u>	<u>16,313</u>	<u>25,710</u>

The accompanying notes are an integral part of these financial statements.

Company No.

149520

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017

1 PRINCIPAL ACTIVITY AND GENERAL INFORMATION

The Group and the Company are principally engaged in the underwriting of all classes of general insurance business. There has been no significant change in the nature of this activity during the year.

The Company is a public limited liability company, incorporated and domiciled in Malaysia.

The registered office of the Company is located at:

Level 23, Menara Tokio Marine Life,
189, Jalan Tun Razak,
50400 Kuala Lumpur

The principal place of business of the Company is located at:

29 - 31st Floor, Menara Dion
27 Jalan Sultan Ismail
50250 Kuala Lumpur

The Directors regard Tokio Marine Holdings Inc. a corporation incorporated in Japan, as the Company's ultimate holding corporation.

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 21 March 2018.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Unless otherwise stated, the following accounting policies have been used consistently in dealing with items which are considered material in relation to the financial statements.

(a) Basis of preparation of the financial statements

The financial statements comply with the Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards and comply with the provisions of the Companies Act, 2016 in Malaysia.

The preparation of financial statements in conformity with MFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported financial year. It also requires Directors to exercise their judgment in the process of applying the Group's and the Company's accounting policies. Although these estimates are based on the Directors' best knowledge of current events and actions, actual results may differ from estimates.

The areas involving a higher degree of judgment or complexity or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3 to the financial statements.

The financial statements are presented in Ringgit Malaysia ("RM").

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of preparation of the financial statements (continued)

The Group and the Company adopted the following standards for the first time for the financial year beginning on or after 1 January 2017:

- Amendments to MFRS 107 “Statement of Cash Flows” – Disclosure Initiative introduce an additional disclosure on changes in liabilities arising from financing activities.
- Amendments to MFRS 112 “Income Taxes” – Recognition of Deferred Tax Assets for Unrealised Losses clarify the requirements for recognising deferred tax assets on unrealised losses arising from deductible temporary difference on asset carried at fair value.

In addition, in evaluating whether an entity will have sufficient taxable profits in future periods against which deductible temporary differences can be utilised, the amendments require an entity to compare the deductible temporary differences with future taxable profits that excludes tax deductions resulting from the reversal of those temporary differences. The amendments shall be applied retrospectively.

There were no material changes to the Group’s and the Company’s accounting policies other than enhanced disclosures to the financial statements.

All other standard amendments to published standards and interpretations that are effective for the current year are not relevant to the Group and the Company.

The Group and the Company will apply the following relevant and applicable new standards, amendments to standards and interpretations in the following periods:

(i) Financial year beginning on or after 1 January 2018

- MFRS 9 “Financial Instruments” will replace MFRS 139 “Financial Instruments: Recognition and Measurement”.

MFRS 9 retains but simplifies the mixed measurement model in MFRS 139 and establishes three primary measurement categories for financial assets: amortised cost, fair value through profit or loss and fair value through other comprehensive income (“OCI”). The basis of classification depends on the entity’s business model and the cash flow characteristics of the financial asset. Investments in equity instruments are always measured at fair value through profit or loss with an irrevocable option at inception to present changes in fair value on OCI (provided the instrument is not held for trading). A debt instruments is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest.

For liabilities, the standard retains most of the MFRS 139 requirements. These include amortised cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity’s own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of preparation of the financial statements (continued)

(i) Financial year beginning on or after 1 January 2018 (continued)

MFRS 9 introduces an expected credit loss model on impairment that replaces the incurred loss impairment model used in MFRS 139. The expected credit loss model is forward-looking and eliminates the need for a trigger event to have occurred before credit losses are recognised.

- Amendments to MFRS 4 – Applying MFRS 9 “Financial Instruments” with MFRS 4 “Insurance Contracts”

The amendments allow entities to avoid temporary volatility in profit or loss (“P&L”) that might result from adopting MFRS 9 “Financial Instruments” before the forthcoming new insurance contracts standard. This is because certain financial assets have to be measured at fair value through P&L under MFRS 9; whereas, under MFRS 4 “Insurance Contracts”, the related liabilities from insurance contracts are often measured on amortised cost basis.

The amendments provide two different approaches for entities:

- (i) a temporary exemption from MFRS 9 for entities that meet specific requirements; and
- (ii) the overlay approach. Both approaches are optional.

The temporary exemption enables eligible entities to defer the implementation date of MFRS 9 for annual periods beginning before 1 January 2021 at the latest. An entity may apply the temporary exemption from MFRS 9 if its activities are predominantly connected with insurance whilst the overlay approach allows an entity to adjust profit or loss for eligible financial assets by removing any accounting volatility to other comprehensive income that may arise from applying MFRS 9.

An entity can apply the temporary exemption from MFRS 9 from annual periods beginning on or after 1 January 2018. An entity may start applying the overlay approach when it applies MFRS 9 for the first time.

The Group’s and the Company’s business activity is predominately insurance and hence, qualifies for the temporary exemption approach. Consequently, management has decided to apply the temporary exemption from MFRS 9 from its annual period beginning 1 January 2018 and will adopt MFRS 9 for its annual period beginning 1 January 2021.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of preparation of the financial statements (continued)

(i) Financial year beginning on or after 1 January 2018 (continued)

- IC Interpretation 22 "Foreign Currency Transactions and Advance Considerations" applies when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. MFRS 121 requires an entity to use the exchange rate at the 'date of the transaction' to record foreign currency transactions.

IC Interpretation 22 provides guidance how to determine 'the date of transaction' when a single payment/receipt is made, as well as for situations where multiple payments/receipts are made.

The date of transaction is the date when the payment or receipt of advance consideration gives rise to the non-monetary asset or non-monetary liability when the entity is no longer exposed to foreign exchange risk.

If there are multiple payments or receipts in advance, the entity should determine the date of the transaction for each payment or receipt.

An entity has the option to apply IC Interpretation 22 retrospectively or prospectively.

- MFRS 15 'Revenue from Contracts with Customers' (effective from 1 January 2018) replaces MFRS 118 'Revenue' and MFRS 111 'Construction Contracts' and related interpretations. The core principle in MFRS 15 is that an entity recognises revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Revenue is recognised when a customer obtains control of goods or services, i.e. when the customer has the ability to direct the use of and obtain the benefits from the goods or services.

A new five-step process is applied before revenue can be recognised:

- Identify contracts with customers
- Identify the separate performance obligations
- Determine the transaction price of the contract;
- Allocate the transaction price to each of the separate performance obligations; and
- Recognise the revenue as each performance obligation is satisfied.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of preparation of the financial statements (continued)

(i) Financial year beginning on or after 1 January 2018 (continued)

Key provisions of the new standard are as follows:

- Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements.
- If the consideration varies (such as for incentives, rebates, performance fees, royalties, success of an outcome etc), minimum amounts of revenue must be recognised if they are not at significant risk of reversal.
- The point at which revenue is able to be recognised may shift: some revenue which is currently recognised at a point in time at the end of a contract may have to be recognised over the contract term and vice versa.
- There are new specific rules on licenses, warranties, non-refundable upfront fees, and consignment arrangements, to name a few.
- As with any new standard, there are also increased disclosures.

(ii) Financial year beginning on or after 1 January 2019

- MFRS 16 “Leases” supersedes MFRS 117 “Leases” and the related interpretations.

Under MFRS 16, a lease is a contract (or part of a contract) that conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

MFRS 16 eliminates the classification of leases by the lessee as either finance leases (on balance sheet) or operating leases (off balance sheet). MFRS 16 requires a lessee to recognise a “right-of-use” of the underlying asset and a lease liability reflecting future lease payments for most leases.

The right-of-use asset is depreciated in accordance with the principle in MFRS 116 ‘Property, Plant and Equipment’ and the lease liability is accreted over time with interest expense recognised in the income statement.

For lessors, MFRS 16 retains most of the requirements in MFRS 117. Lessors continue to classify all leases as either operating leases or finance leases and account for them differently.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of preparation of the financial statements (continued)

(ii) Financial year beginning on or after 1 January 2019 (continued)

- IC Interpretation 23 “Uncertainty over Income Tax Treatments”

The Interpretation provides guidance on how to recognise and measure deferred and current income tax assets and liabilities in situations where there is uncertainty over whether the tax treatment applied by an entity will be accepted by the tax authority. If it is probable that the tax authority will accept an uncertain tax treatment that has been taken or is expected to be taken on a tax return, the accounting for income taxes shall be determined consistently with that tax treatment. If an entity concludes that it is not probable that the treatment will be accepted, it should reflect the effect of the uncertainty in its income tax accounting in the period in which that determination is made, by applying the most likely amount method or the expected value method.

IC Interpretation 23 will be applied retrospectively.

(iii) Financial year beginning on or after 1 January 2021

- MFRS 17 “Insurance Contracts” replaces MFRS 4 “Insurance Contracts”

MFRS 17 applies to insurance contracts issued, to all reinsurance contracts and to investment contracts with discretionary participating features if an entity also issues insurance contracts. For fixed-fee service contracts whose primary purpose is the provision of services, an entity has an accounting policy choice to account for them in accordance with either MFRS 17 or MFRS 15 ‘Revenue from Contracts with Customers’. An entity is allowed to account financial guarantee contracts in accordance with MFRS 17 if the entity has asserted explicitly that it regarded them as insurance contracts. Insurance contracts, (other than reinsurance) where the entity is the policyholder are not within the scope of MFRS 17. Embedded derivatives and distinct investment and service components should be ‘unbundled’ and accounted for separately in accordance with the related MFRSs. Voluntary unbundling of other components is prohibited.

MFRS 17 requires a current measurement model where estimates are remeasured at each reporting period. The measurement is based on the building blocks of discounted, probability-weighted cash flows, a risk adjustment and a contractual service margin (“CSM”) representing the unearned profit of the contract. An entity has a policy choice to recognise the impact of changes in discount rates and other assumptions that related to financial risks either in profit or loss or in other comprehensive income.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of preparation of the financial statements (continued)

(iii) Financial year beginning on or after 1 January 2021 (continued)

Alternative measurement models are provided for the different insurance coverages:

- a) Simplified Premium Allocation Approach if the insurance coverage period is a year or less
- b) Variable Fee Approach should be applied for insurance contracts that specify a link between payments to the policyholder and the returns on the underlying items

The requirements of MFRS 17 align the presentation of revenue with other industries. Revenue is allocated to the periods in proportion to the value of the expected coverage and other services that the insurer provides in the period, and claims are presented when incurred. Investment components are excluded from revenue and claims.

Insurers are required to disclose information about amounts, judgements and risks arising from insurance contracts.

The Company has not fully assessed the impact of MFRS 17 on its financial statements.

All other new amendments to published standards and interpretation to existing standards issued by MASB effective for periods subsequent to 1 January 2018 are not relevant to the Group and the Company.

(iv) Changes in regulatory requirements

The Companies Act, 2016 (“the New Act”) was enacted to replace the Companies Act, 1965 with the objective of creating a regulatory structure that will facilitate business and promote accountability as well as protection of corporate directors and shareholders, taking into consideration the interest of other stakeholders. The New Act was passed on 4 April 2016 by Dewan Rakyat and on 29 April 2016 by Dewan Negara and gazetted on 15 September 2016. On 26 January 2017, the Minister of Domestic Trade, Co-operatives and Consumerism announced that the date on which the New Act comes into operation (except Section 241 and Division 8 of Part III of the New Act) would be 31 January 2017. Amongst the key changes introduced in the New Act which will affect the financial statements of the Group and the Company upon the commencement of the New Act on 31 January 2017 are:

- removal of the authorised share capital; and
- shares of the Company will cease to have par or nominal value.

The adoption of the New Act does not have any financial impact on the Group and the Company for the current financial year as any accounting implications will only be applied prospectively, where applicable, the effect of adoption of the New Act is mainly on disclosures to the financial statements for the financial year ended 31 December 2017.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(b) Basis of consolidation

(i) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are de-consolidated from the date that control ceases.

Group refers to the Company and its investment in structured entities.

(ii) Change in ownership interest in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions that are transactions with the owner in their capacity as owners. The difference between fair value of any consideration paid and relevant shares equivalent of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

(iii) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the subsidiary is re-measured to its fair value at the date when control is lost with change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purpose of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to the profit or loss.

(c) Investment in subsidiaries

In the Company's separate financial statements, investments in subsidiaries (including structured entities) are carried at fair value in accordance with MFRS 139 Financial Instruments: Recognition and Measurement. On disposal of investment in subsidiaries, the difference between the disposal proceeds and the carrying amounts of the investment is recognised in the profit or loss.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(d) Business combination

The purchase method of accounting is used to account for business combinations. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the cost of acquisition over the fair value of the Company's share of the identifiable net assets acquired at the date of acquisition is reflected as goodwill. See accounting policy Note 2(e) to the financial statements on goodwill. If the cost of acquisition is less than fair value of the acquired net assets, the difference is recognised directly in the profit or loss.

(e) Goodwill

Goodwill represents the excess of purchase consideration and related costs of acquisition over the aggregate of the fair value of the net assets of the business acquired at the date of acquisition. See accounting policy Note 2(i) to the financial statements on impairment of non-financial assets.

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the synergies of the business combination in which the goodwill arose, identified according to operating segment.

The Group and the Company allocate goodwill to the combined general insurance business as a whole, which has been identified as a cash-generating unit.

(f) Property, plant and equipment

Property, plant and equipment are initially stated at cost. Leasehold land and building are subsequently shown at revalued amount, based on periodic valuation of at least once in every 5 years by external independent valuers, less subsequent depreciation and impairment losses. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset.

All other property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the Company, and the cost of the item can be measured reliably. Repairs and maintenance are charged to the profit or loss during the period in which they are incurred.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(f) Property, plant and equipment (continued)

Property, plant and equipment are depreciated on a straight-line basis to write off the cost of the assets to their residual values over their estimated useful lives, summarised as follows:

Leasehold land and building	42 years
Furniture and fittings	3 - 6 years
Motor vehicles	4 - 5 years
Office equipment and computers	3 - 6 years

Residual values and useful lives of assets are reviewed and adjusted, if appropriate, at each statement of financial position date.

Surpluses arising from revaluation are credited to revaluation reserve via the statement of other comprehensive income. Any deficit arising from revaluation is charged against the revaluation reserve to the extent of a previous surplus held in the revaluation reserve for the same asset. In all other cases, a decrease in carrying amount is charged to the profit or loss during the period in which they incur.

At each date of the statement of financial position, the Group and the Company also assess whether there is any indication of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of the asset is fully recoverable. A write down is made if the carrying amount exceeds the recoverable amount. See accounting policy Note 2(i) to the financial statements on impairment of non-financial assets.

Gains and losses on disposals are determined by comparing proceeds with carrying amounts and are credited or charged to the profit or loss. On disposal of revalued assets, amounts in the revaluation reserve relating to the assets are transferred to retained earnings.

(g) Investments and other financial assets

The Group and the Company classify its investments and other financial assets into the following categories: financial assets at fair value through profit or loss, held-to-maturity or available-for-sale. Classification of the financial assets is determined at initial recognition.

(i) Fair value through profit or loss ("FVTPL")

Financial assets at FVTPL relate to financial assets acquired or incurred principally for the purpose of selling or repurchasing it in the near term or they are part of a portfolio of identified securities that are managed together and for which there is evidence of a recent actual pattern of short term profit taking. Financial assets at FVTPL are measured at fair value and any gain or loss arising from a change in the fair value is recognised in the profit or loss. Gains and losses on derecognition of such financial assets are measured as the difference between the sales proceeds and the last adjusted fair value in the profit or loss.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(g) Investments and other financial assets (continued)

(ii) Held-to-maturity (“HTM”)

Financial assets at HTM are financial assets with fixed or determinable payments and fixed maturity that the Group and the Company have the positive intention and ability to hold to maturity. HTM financial assets are measured at amortised cost using the effective interest method. Any gain or loss is recognised in the profit or loss when the financial assets are derecognised or impaired.

(iii) Loans and receivables (“LAR”)

LAR are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These financial assets are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the financial assets. All transaction costs directly attributable to the acquisition are also included in the cost of the financial assets. After initial measurement loans and receivables are measured at amortised cost, using the effective yield method, less allowance for impairment. Gains and losses are recognised in profit or loss when the financial assets are derecognised or impaired, as well as through the amortisation process.

(iv) Available-for-sale (“AFS”)

Financial assets at AFS are those that are not classified as FVTPL or HTM or LAR and are measured at fair value. AFS financial assets are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition. After initial measurement, AFS financial assets are subsequently measured at fair value. Any gain or loss arising from a change in fair value, net of income tax, is reported separately in the statement of comprehensive income and reported as a separate component of equity until the financial asset is derecognised or is determined to be impaired. When the financial assets are derecognised or impaired, the cumulative gains or losses previously recognised in equity shall be transferred through the statement of comprehensive income to the profit or loss.

(h) Impairment of financial assets

The Group and the Company assess at each statement of financial position date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a ‘loss event’) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset that can be reliably estimated.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(h) Impairment of financial assets (continued)

(i) Financial assets carried at amortised cost

If there is objective evidence that an impairment loss on HTM financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the profit or loss.

(ii) Financial assets carried at cost

If there is objective evidence that an impairment loss on financial assets carried at cost (e.g. equity instruments or which there is no active market or whose fair value cannot be reliably measured) has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for similar securities. Such impairment losses shall not be reversed.

(iii) Financial assets carried at fair value

In the case of financial assets classified as AFS, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for AFS financial assets, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss is transferred from equity through the statement of comprehensive income and recognised in the profit or loss.

If, in a subsequent period, the fair value of a debt instrument classified as AFS financial assets carried at fair value increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the profit or loss. Impairment losses recognised in the profit or loss on equity instruments are not reversed through the profit or loss.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(i) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment, whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable.

An impairment loss is recognised for the amount by which the carrying value of the asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and the value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

An impairment loss is charged to the profit or loss immediately unless it reverses the previous valuation in which case it is charged to the revaluation surplus. Impairment losses on goodwill are not reversed. In respect of other assets, any subsequent increase in recoverable amount is recognised in the profit or loss unless it reverses an impairment loss on a revalued asset in which case it is taken to revaluation surplus.

(j) Derecognition of financial assets

Financial assets are derecognised when the rights to receive cash flows from them have expired or where they have been transferred and the Group and the Company have also transferred substantially all risks and rewards of ownership.

(k) Employee benefits

(i) Short term employee benefits

Wages, salaries, paid annual leave and sick leave, bonuses and non-monetary benefits are accrued in the year in which the associated services are rendered by employees of the Group and Company.

(ii) Post-employment benefits

The Group and the Company's contributions to the Employees' Provident Fund, the national defined contribution plan, are charged to the profit or loss in the period to which they relate. Once the contributions have been paid, the Group and the Company have no further payment obligations.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(l) Reinsurance

The Group and the Company cede insurance risk in the normal course of business for all of their businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contracts.

Ceded reinsurance arrangements do not relieve the Group and the Company from their obligations to policyholders. Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting period. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Group and the Company may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group and the Company will receive from the reinsurer. The impairment loss is recorded in the profit or loss.

Gains or losses on buying reinsurance are recognised in profit or loss immediately at the date of purchase and are not amortised.

The Group and the Company also assume reinsurance risk in the normal course of business for general insurance contracts when applicable.

Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the statement of financial position. These are deposit assets or financial liabilities that are recognised based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured. Investment income on these contracts is accounted for using the effective yield method when accrued.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(m) Insurance receivables

Insurance receivables are recognised when due and measured on initial recognition at fair value of the consideration received or receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective yield method.

If there is objective evidence that the insurance receivable is impaired, the Group and Company reduce the carrying amount of the insurance receivable accordingly and recognise that impairment loss in the profit or loss. The Group and the Company gather the objective evidence that an insurance receivable is impaired using the same process adopted for financial assets carried at amortised cost. The impairment loss is calculated under the same method used for these financial assets. These processes are described in Note 2(h) to the financial statements.

(n) General insurance underwriting results

Product classification

The Group and the Company issue contracts that transfer insurance risk.

Insurance contracts are those contracts that transfer significant insurance risk. An insurance contract is a contract under which the Group and the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group and the Company determine whether they have significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its life-time, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire.

The general insurance underwriting results are determined for each class of business after taking into account reinsurances, commissions, unearned premiums and claims incurred.

Premium income

Premium income is recognised in a year in respect of risks assumed during that particular year. Premiums from direct business are recognised during the year upon issuance of debit notes. Premiums in respect of risks incepted for which debit notes have not been issued as of the date of the statement of financial position are accrued at that date as pipeline premiums.

Inward treaty reinsurance premiums are recognised on the basis of periodic advices received from ceding insurers.

Outward reinsurance premiums are recognised in the same accounting period as the original policy to which the reinsurance relates.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(n) General insurance underwriting results (continued)

Premium liabilities

Premium liabilities refer to the higher of:

- (a) the aggregate of the unearned premium reserves (“UPR”); or
- (b) the best estimate value of the Group’s and the Company’s unexpired risk reserves (“URR”) at the valuation date and the provision of risk margin for adverse deviation (“PRAD”) at a 75% confidence level as required by BNM, calculated at the overall Group and Company level. The best estimate value is a prospective estimate of the expected future payments arising from future events insured under policies in force as at the valuation date and includes allowance for the Group’s and the Company’s expenses, including overheads and cost of reinsurance, expected to be incurred during the unexpired period in administering these policies and settling the relevant claims, and allows for expected future premium refunds.

UPR represent the portion of the net premiums of insurance policies written that relate to the unexpired periods of the policies at the end of the year.

In determining the UPR at the date of the statement of financial position, the method that most accurately reflects the actual unearned premium is used, as follows:

- (i) 25% method for marine cargo business;
- (ii) time apportionment method for non-annual policies reduced by the percentage of accounted gross direct business commissions to the corresponding premiums, not exceeding limits specified by BNM; and
- (iii) 1/24th method for all other classes of general business in respect of Malaysian policies, reduced by the corresponding percentage of accounted gross direct business commission to the corresponding premium, not exceeding limits specified by BNM.

Claims liabilities

A liability for outstanding claims is recognised in respect of both direct insurance and inward reinsurance.

Provision for claims liabilities is made for the estimated costs of all claims together with related expenses less reinsurance recoveries, in respect of claims notified but not settled at the statement of financial position date. Provision is also made for the cost of claims, together with related expenses, incurred but not reported at the date of the statement of financial position, based on an actuarial valuation with a PRAD at a 75% confidence level as required by BNM.

Throughout the course of the year, management regularly re-assesses claims and provisions both on an individual and class basis, based on independent professional advice and reports, other available information and management’s own assessment of the claims and provisions.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(n) General insurance underwriting results (continued)

Acquisition costs and deferred acquisition costs ("DAC")

The cost of acquiring and renewing insurance policies net of income derived from ceding reinsurance premiums, is recognised as incurred and properly allocated to the year in which it is probable they give rise to income.

These costs are deferred to the extent that they are recoverable out of future premiums. All other acquisition costs are recognised as an expense when incurred. An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amount is less than the carrying values, an impairment loss is recognised in the profit or loss.

DAC is also considered in the liability adequacy test for each accounting period. DAC is derecognised when the related contracts are either settled or disposed of.

For presentation purposes, DAC is netted-off against premium liabilities in the financial statements.

Valuation of general insurance contract liabilities

For general insurance contracts, estimates have to be made for both the expected ultimate costs of claims reported at the end of the reporting period and for the expected ultimate costs of claims incurred but not reported ("IBNR") at the end of the reporting period.

It may take a significant period of time before the ultimate claims costs can be established with some certainty and for some types of policies, IBNR claims represent a significant portion of the insurance contract liabilities. The ultimate cost of the outstanding claims is estimated by using a range of standard actuarial claims projection techniques, such as the Chain Ladder and Bornheutter-Ferguson methods.

The main assumption underlying these techniques is that the Group's and the Company's past claim development experience can be used to project future claims development pattern, hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and the claim numbers based on the observed development of preceding years and expected loss ratios. Historical claims development is mainly analysed by accident years, but can also be further analysed by significant business lines and claims types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect the future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historic claims development data on which the projections are based.

Additionally, certain qualitative judgment is used to assess the extent to which past trends may not apply in future in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking into account all uncertainties involved.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(o) Other revenue recognition

Interest income including the amount of amortisation of premium and accretion of discount is recognised on a time proportion basis taking into account the principal outstanding and the effective rate over the period to maturity, when it is determined that such income will accrue to the Group and the Company.

Rental income is recognised on a time proportion basis except where default in payment of rent has already occurred and the rent due remains outstanding for over six months, in which case recognition of rental income is suspended. Subsequent to suspension, income is recognised on the receipt basis until all arrears have been paid.

Dividend income is recognised when the right to receive payment is established.

Gains or losses arising on disposal of investments are credited or charged to the profit or loss.

(p) Foreign currency transactions

Items included in the financial statements of the Group and the Company are measured using the currency of the primary economic environment in which the entity operates (“the functional currency”).

The financial statements are presented in Ringgit Malaysia, which is the Group’s and the Company’s functional and presentation currency.

Foreign currency transactions in the Group and the Company are accounted for at exchange rates prevailing at the transaction dates. Foreign currency monetary assets and liabilities at the date of the statement of financial position are translated at the rates of exchange ruling at that date. Exchange differences arising from the settlement of foreign currency transactions and from the translation of foreign currency monetary assets and liabilities are included in the profit or loss.

(q) Income taxes

Current tax expense is determined according to the tax laws of the jurisdiction in which the Group and the Company operate and includes all taxes based upon the taxable profits.

Deferred tax is recognised in full, using the liability method, on temporary differences arising between the amounts attributed to assets and liabilities for tax purposes and their carrying amount in the financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or unused tax losses can be utilised.

Tax rates enacted or substantially enacted by the date of the statement of financial position are used to determine deferred tax and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(r) Contingent liabilities and contingent assets

The Group and the Company do not recognise a contingent liability but disclose its existence in the financial statements. A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group and the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in the extremely rare case where there is a liability that cannot be recognised because it cannot be measured reliably.

A contingent asset is a possible asset that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group and Company. The Group and the Company do not recognise contingent assets but discloses their existence where inflows of economic benefits are probable, but not virtually certain.

(s) Dividends

Dividends are recognised as liabilities when the obligation to pay is established.

(t) Operating lease

Leases of assets where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on the straight line basis over the lease period.

(u) Provisions

Provisions are recognised when the Group and the Company have a present legal or constructive obligation as a result of past events, when it is probable that an outflow of resources will be required to settle the obligation, and when a reliable estimate of the amount can be made.

(v) Cash and cash equivalents

Cash and cash equivalents consist of cash in hand, deposits held at call with financial institutions with original maturities of three months or less. It excludes deposits which are held for investment purpose.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(w) Financial instruments

Description

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise.

A financial asset is any asset that is cash, a contractual right to receive cash or another financial asset from another enterprise, a contractual right to exchange financial instruments with another enterprise under conditions that are potentially favourable, or an equity instrument of another enterprise.

A financial liability is any liability that is a contractual obligation to deliver cash or another financial asset to another enterprise, or to exchange financial instruments with another enterprise under conditions that are potentially unfavourable.

Recognition method

The particular recognition method adopted for financial instruments recognised in the statement of financial position is disclosed in the individual accounting policy note associated with each item.

Fair value estimation

The Group's and the Company's basis of estimation of fair values for financial instruments is as follows:

- the fair values of Malaysian Government Securities are based on the indicative market prices;
- the fair values of Cagamas papers and unquoted corporate debt securities are based on the indicative market yield obtained from fund managers;
- the fair values of quoted equity securities and unit trusts are based on quoted market prices; and
- the carrying amounts for other financial assets and liabilities with a maturity period of less than one year are assumed to approximate their fair values.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

3 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated by the Directors and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

(a) Critical accounting estimates and assumptions

The Group and the Company make estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. To enhance the information content of the estimates, certain key variables that are expected to have a material impact to the Group's and the Company's results and financial positions are tested for sensitivity to changes in the underlying parameters. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next year are outlined below.

(i) Estimated impairment of goodwill

Goodwill is allocated to cash-generating units ("CGU") for the purpose of impairment testing, which is undertaken at the lowest level at which goodwill is monitored for internal management purposes. Impairment testing is performed annually by the Group and the Company according to their accounting policies by comparing the recoverable amounts of the CGUs with the carrying amount of net assets allocated to the CGU, including the attributable goodwill.

The recoverable amounts of the CGUs were determined based on the value-in-use calculations. The calculations require the use of estimates. Refer to Note 5 to the financial statements on key assumptions used in the calculations for the CGUs.

(ii) Claims liabilities

The value of claims liabilities for each class of business is estimated by reference to a variety of estimation techniques, generally based on a statistical analysis of historical experience which assumes an underlying pattern of claims development and payment, and includes a provision of risk margin for adverse deviation ("PRAD") at a 75% confidence level as required by BNM. PRAD is a component of the value of the insurance liabilities that relates to the uncertainty inherent in the best estimate value of the claims liabilities. PRAD is also an additional component of the liability value aimed at ensuring that the value of the claims liabilities is established at a level such that there is a higher level of confidence (or probability) that the provisions will ultimately be sufficient. The final selected estimates are based on a judgmental consideration of results of each method and qualitative information, for example, the class of business, the maturity of the portfolio and expected term of settlement of the class. Projections are based on historical experience and external benchmarks where relevant.

Company No.

149520

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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

3 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

(a) Critical accounting estimates and assumptions (continued)

(ii) Claims liabilities (continued)

Due to the fact that the ultimate claims liability is dependent upon the outcome of future events such as the size of court awards, the attitudes of claimants towards settlement of their claims, and social and economic inflation, there is an inherent uncertainty in any estimate of ultimate claims liability. As such, there is a limitation to the accuracy of those estimates. In fact, it is certain the actual future losses and loss adjustment expenses will not develop exactly as projected and may vary significantly from the projections.

(b) Critical judgements in applying the Group's and the Company's accounting policies

In determining and applying accounting policies, judgement is often required in respect of items where choice of specific policy could materially affect the reported results and financial position of the Group and the Company.

There were no critical judgements applied in the Group's and Company's accounting policies.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

4 PROPERTY, PLANT AND EQUIPMENT

	Leasehold land	Building	Furniture and fittings	Motor vehicles	Office equipment and computers	Total
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
<u>Group / Company</u>						
<u>Cost</u>						
At 1 January 2017	6,000	3,000	10,990	2,658	40,163	62,811
Additions	-	-	204	701	1,345	2,250
Disposals	-	-	-	(614)	(11)	(625)
Write off	-	-	(160)	-	(252)	(412)
At 31 December 2017	6,000	3,000	11,034	2,745	41,245	64,024
<u>Accumulated depreciation</u>						
At 1 January 2017	782	416	5,603	1,213	20,863	28,877
Charge for year	163	81	2,699	269	6,852	10,064
Disposals	-	-	-	(232)	(5)	(237)
Write off	-	-	(30)	-	(129)	(159)
At 31 December 2017	945	497	8,272	1,250	27,581	38,545
<u>Net book value</u>						
At 31 December 2017	5,055	2,503	2,762	1,495	13,664	25,479
<u>Group / Company</u>						
<u>Cost</u>						
At 1 January 2016	6,000	3,000	7,301	2,466	25,403	44,170
Additions	-	-	3,932	330	15,197	19,459
Disposals	-	-	(30)	(138)	(15)	(183)
Write off	-	-	(213)	-	(422)	(635)
At 31 December 2016	6,000	3,000	10,990	2,658	40,163	62,811
<u>Accumulated depreciation</u>						
At 1 January 2016	619	335	2,790	850	13,999	18,593
Charge for year	163	81	2,970	443	7,269	10,926
Disposals	-	-	(22)	(80)	(12)	(114)
Write off	-	-	(135)	-	(393)	(528)
At 31 December 2016	782	416	5,603	1,213	20,863	28,877
<u>Net book value</u>						
At 31 December 2016	5,218	2,584	5,387	1,445	19,300	33,934

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS – 31 DECEMBER 2017 (CONTINUED)

5 INTANGIBLE ASSETS

	Group / Company	
	2017	2016
	RM'000	RM'000
Cost:		
At 1 January / 31 December	<u>179,943</u>	<u>179,943</u>

Goodwill of the Group and Company arose from the business acquisitions of Amanah General Insurance (M) Bhd (“AGIB”), Asia Insurance (M) Bhd (“AIMB”) and MUI Continental Insurance Berhad (“MUI”) in 2002, 2007 and 2012 respectively. As at 31 December 2017, the carrying amount of goodwill arising from the business acquisition of AGIB, AIMB and MUI was remained as RM13,666,666 (2016: RM13,666,666), RM13,263,065 (2016: RM13,263,065) and RM153,013,485 (2016: RM153,013,485) respectively.

Goodwill has been allocated to the cash generating unit, being the combined general insurance business as a whole. The recoverable amounts of the CGUs are determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by the Board of Directors covering a three-year period for 2017 to 2019, determined by budgeted profitability based on management’s past performance and management’s expectation of market developments. Cash flows beyond the three-year period are extrapolated using estimated perpetual growth rates.

The key assumptions used in the value-in-use calculation are as follows:

- (a) Average premium growth rate of 5% (2016: 4%) per annum have been projected on the basis of management’s expectations of market developments taking into account the business plan which reflect future expansion plans and synergies arising from integration of the business acquired with existing business of the Company. The weighted average growth rates are consistent with the forecasts included in industry reports, adjusted with the trends and expectations of the Company’s branches.
- (b) Loss ratios of 65% (2016: 62%) per annum have been projected after taking into account management’s strategy for premium growth as well as past developments with respect to loss development patterns. The loss ratios are expected to remain at the existing levels.
- (c) A discount rate of 10% (2016: 10%) used is pre-tax and reflects the general insurance industry’s overall weighted average cost of capital.
- (d) Terminal value is estimated based on perpetual margin growth rate of 5% (2016: 6%) per annum.

Based on the assessment of value-in-use for the cash generating unit, the Group and the Company do not expect that any reasonable change in the key assumptions will cause the carrying amount of the goodwill to exceed its recoverable amount, resulting in impairment of goodwill. In conclusion, the key assumptions are not sensitive.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

6 INVESTMENTS

The Group's and the Company's financial investments are summarised by categories as follows:

	Group		Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
Available-for-sale financial assets ("AFS")	1,611,536	1,425,355	1,655,510	1,475,227
Loans and receivables ("LAR") (Note 10)	<u>386,841</u>	<u>481,005</u>	<u>342,574</u>	<u>430,860</u>
	<u>1,998,377</u>	<u>1,906,360</u>	<u>1,998,084</u>	<u>1,906,087</u>

The following investments mature within 12 months:

	Group		Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
AFS	37,583	75,446	-	-
LAR	<u>322,017</u>	<u>415,520</u>	<u>277,750</u>	<u>365,375</u>
	<u>359,600</u>	<u>490,966</u>	<u>277,750</u>	<u>365,375</u>

The following investments mature after 12 months:

	Group		Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
AFS	1,573,953	1,349,909	1,655,510	1,475,227
LAR	<u>64,824</u>	<u>65,485</u>	<u>64,824</u>	<u>65,485</u>
	<u>1,638,777</u>	<u>1,415,394</u>	<u>1,720,334</u>	<u>1,540,712</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

6 INVESTMENTS (CONTINUED)

(a) Available-for-sale (“AFS”)

	Group		Company	
	2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
<u>Fair value</u>				
Malaysian Government Securities	167,667	162,211	-	-
Government Investment Issues	50,877	76,684	-	-
Corporate debt securities:				
Unquoted	1,117,889	1,079,494	-	-
	<u>1,336,433</u>	<u>1,318,389</u>	-	-
Unit trusts	259,072	92,204	259,072	92,204
Controlled structured entities (Note 7)	-	-	1,396,438	1,383,023
	<u>1,595,505</u>	<u>1,410,593</u>	<u>1,655,510</u>	<u>1,475,227</u>
<u>Accrued interest income</u>				
Malaysian Government Securities	2,076	1,956	-	-
Government Investment Issues	980	1,316	-	-
Corporate debt securities:				
Unquoted	12,975	11,490	-	-
	<u>16,031</u>	<u>14,762</u>	-	-
	<u>1,611,536</u>	<u>1,425,355</u>	<u>1,655,510</u>	<u>1,475,227</u>

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

6 INVESTMENTS (CONTINUED)

(b) Carrying values of financial assets

<u>Group</u>	<u>AFS</u> RM'000	<u>Total</u> RM'000
At 1 January 2016	1,388,410	1,388,410
Purchases	2,110,991	2,110,991
Disposals	(2,063,637)	(2,063,637)
Fair value losses recorded in:		
Other comprehensive income	(6,403)	(6,403)
Movement in interest income due and accrued	(4,006)	(4,006)
At 31 December 2016	<u>1,425,355</u>	<u>1,425,355</u>
At 1 January 2017	1,425,355	1,425,355
Purchases	588,639	588,639
Disposals	(409,198)	(409,198)
Fair value losses recorded in:		
Other comprehensive income	8,825	8,825
Movement in interest income due and accrued	(2,085)	(2,085)
At 31 December 2017	<u>1,611,536</u>	<u>1,611,536</u>
<u>Company</u>		
At 1 January 2016	1,428,914	1,428,914
Purchases	1,453,189	1,453,189
Disposals	(1,415,434)	(1,415,434)
Fair value gains recorded in:		
Other comprehensive income	8,558	8,558
At 31 December 2016	<u>1,475,227</u>	<u>1,475,227</u>
At 1 January 2017	1,475,227	1,475,227
Purchases	171,078	171,078
Disposals	(7,992)	(7,992)
Fair value gains recorded in:		
Other comprehensive income	17,197	17,197
At 31 December 2017	<u>1,655,510</u>	<u>1,655,510</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

6 INVESTMENTS (CONTINUED)

(c) Fair values of financial assets

The following tables show investments recorded at fair value, analysed by the different basis of fair values as follows:

<u>Group</u>	<u>Level 1</u> RM'000	<u>Level 2</u> RM'000	<u>Total</u> RM'000
<u>31 December 2017</u>			
<u>Financial Assets</u>			
Available-for-sale financial assets:			
- Malaysian Government Securities	-	169,743	169,743
- Government Investment Issues	-	51,857	51,857
- Corporate debt securities	-	1,130,864	1,130,864
- Unit trusts	259,072	-	259,072
	<u>259,072</u>	<u>1,352,464</u>	<u>1,611,536</u>
<u>31 December 2016</u>			
<u>Financial Assets</u>			
Available-for-sale financial assets:			
- Malaysian Government Securities	-	164,167	164,167
- Government Investment Issues	-	78,000	78,000
- Corporate debt securities	-	1,090,984	1,090,984
- Unit trusts	92,204	-	92,204
	<u>92,204</u>	<u>1,333,151</u>	<u>1,425,355</u>

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

6 INVESTMENTS (CONTINUED)

(c) Fair values of financial assets (continued)

<u>Company</u>	<u>Level 1</u> <u>RM'000</u>
<u>31 December 2017</u>	
<u>Financial Assets</u>	
Available-for-sale financial assets:	
- Unit trusts	259,072
- Controlled structured entities	1,396,438
	<u>1,655,510</u>
 <u>31 December 2016</u>	
<u>Financial Assets</u>	
Available-for-sale financial assets:	
- Unit trusts	92,204
- Controlled structured entities	1,383,023
	<u>1,475,227</u>

There were no investments held by the Group and the Company that were classified under Level 3 as at 31 December 2017 (2016: Nil).

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

6 INVESTMENTS (CONTINUED)

(c) Fair values of financial assets (continued)

Level 1

Included in the quoted price category are financial instruments that are measured in whole or in part by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, secondary market via dealer and broker, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis. These are considered as Level 1 valuation basis.

Level 2

Financial instruments measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions are instruments for which pricing is obtained via pricing services but where prices have not been determined in an active market, instruments with fair values based on broker quotes, investment in unit and property trusts with fair values obtained via fund managers and instruments that are valued using the Company's own models whereby the majority of assumptions are market observable, and considered as Level 2 valuation basis.

Level 3

Investments classified within Level 3 have significant unobservable inputs, as they trade infrequently. Level 3 instruments include private non quoted securities. As observable prices are not available for those securities, valuation techniques are used to derive the fair value. There were no investments valued using this basis during the year.

There were no transfers of financial assets between levels during the year.

7 CONTROLLED STRUCTURED ENTITIES

The Company has determined that its investment in wholesale unit trust funds amounting to RM1,396,437,922 (2016: RM1,383,023,370) as disclosed in Note 6 to the financial statements as investment in structured entities ("investee funds"). The Company invests in the investee funds whose objectives range from achieving medium to long-term capital growth and whose investment strategy does not include the use of leverage. The investee funds are managed by Opus Asset Management Sdn Bhd and apply various investment strategies to accomplish their respective investment objectives. The investee funds finance their operations through the creation of investee fund units which entitles the holder to variable returns and fair values in the respective investee fund's net assets.

The Company holds 100% of Opus Income Fund, 100% of Opus Specific Income Fund and 100% of Opus Low Risk Asset Fund, all funds being established in Malaysia, and thus has control over these investee funds. The Company is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

7 CONTROLLED STRUCTURED ENTITIES (CONTINUED)

These investee funds are classified as available-for-sale investments and the change in fair value of each investee fund is included in the statement of other comprehensive income in the Company's separate financial statements.

The Company's exposure to investments in the investee funds is disclosed below.

	<u>2017</u> RM	<u>2016</u> RM
Number of wholesale unit trust fund	3	3
Average net asset value per unit of wholesale unit trust funds:		
Opus Income Fund	1.0225	1.0097
Opus Specific Income Fund	1.0267	1.0109
Opus Low Risk Asset Fund	1.0148	1.0040
Fair value of underlying net assets:		
Corporate bonds	1,352,463,438	1,333,151,685
Deposits with licensed financial institutions	43,971,311	49,932,810
Cash equivalents	314,147	259,696
Payables	(310,974)	(320,821)
	<u>1,396,437,922</u>	<u>1,383,023,370</u>
Total fair value gain incurred for the financial year	<u>16,362,086</u>	<u>2,791,564</u>

The Company's maximum exposure to loss from its interests in the investee funds is equal to the fair value of its investment in the investee funds.

As the Company has control over these investee funds which are considered controlled structured entities, these structured entities are consolidated at Group level. The underlying assets of these structured entities have taken duly consolidated as shown in Note 6 to the financial statements.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

8 REINSURANCE ASSETS

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Reinsurance of insurance contracts (Note 14)	273,143	280,880
Allowance for impairment (Note 31)	<u>(2,830)</u>	<u>(4,146)</u>
	<u>270,313</u>	<u>276,734</u>

9 INSURANCE RECEIVABLES

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Due premiums including agents/brokers and co-insurers balances	99,256	123,013
Due from reinsurers and cedants	<u>22,781</u>	<u>37,064</u>
	122,037	160,077
Allowance for impairment (Note 31)	<u>(10,594)</u>	<u>(13,545)</u>
	<u>111,443</u>	<u>146,532</u>

The Group and the Company offset the gross amount of required insurance receivables against the gross amount of insurance payables in the statement of financial position as detailed in Note 32 to the financial statements.

There are no financial assets that are subject to enforceable master netting arrangements or similar arrangements to financial instruments received as collateral or any cash collateral pledged or received (2016: Nil).

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

10 LOANS AND RECEIVABLES (EXCLUDING INSURANCE RECEIVABLES)

	Group		Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
<u>Amortised cost</u>				
Fixed and call deposits with licensed financial institutions	312,638	403,754	268,667	353,821
Staff loans	2,004	2,935	2,004	2,935
Allowance for impairment	(11)	(11)	(11)	(11)
	<u>1,993</u>	<u>2,924</u>	<u>1,993</u>	<u>2,924</u>
	<u>314,631</u>	<u>406,678</u>	<u>270,660</u>	<u>356,745</u>
<u>Interest income receivable</u>				
Fixed and call deposits with licensed financial institutions	2,712	3,151	2,712	3,151
<u>Other receivables</u>				
Knock-for-knock claims recoveries	1,660	1,097	1,660	1,097
Assets held under the Malaysian Motor Insurance Pool (MMIP)*	60,183	60,235	60,183	60,235
Other receivables, deposits and prepayments	7,655	9,951	7,359	9,739
	<u>69,498</u>	<u>71,283</u>	<u>69,202</u>	<u>71,071</u>
Allowance for impairment	-	(107)	-	(107)
	<u>69,498</u>	<u>71,176</u>	<u>69,202</u>	<u>70,964</u>
	<u>386,841</u>	<u>481,005</u>	<u>342,574</u>	<u>430,860</u>
<u>Fair value</u>				
Fixed and call deposits with licensed financial institutions	315,350	406,905	271,379	356,972
Staff loans [net of impairment allowance of RM11,006 (2016: RM11,006)]	1,993	2,924	1,993	2,924
Other receivables	69,498	71,176	69,202	70,964
	<u>386,841</u>	<u>481,005</u>	<u>342,574</u>	<u>430,860</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

10 LOANS AND RECEIVABLES (EXCLUDING INSURANCE RECEIVABLES) (CONTINUED)

The fair values of deposits approximate their carrying amounts due to their relatively short maturity period.

The fair values of staff loans are established by comparing current market interest rates for similar financial instruments to the rates offered when the loans were first recognised together with appropriate market credits adjustments.

The fair values of other receivables approximate their carrying amount.

* MMIP as at 31 December 2017 is a net receivable of RM15,243,126 (2016:RM8,765,695) after setting off the amounts receivable from MMIP against the Company's share of MMIP's claims and premium liabilities included in Note 14 to the financial statements.

11 SHARE CAPITAL

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Authorised ordinary shares of RM1 each		
As at	<u>500,000</u>	<u>500,000</u>
Ordinary share issued and fully paid:		
At 1 January / 31 December –		
Ordinary shares of RM1 each	403,471	403,471
Transition to no-par value regime under the		
Companies Act 2016*	-	-
At 31 December – Ordinary shares with no par		
value (2016: par value of RM1 each)	<u>403,471</u>	<u>403,471</u>

*The new Companies Act 2016 (the "Act"), which came into operation on 31 January 2017, abolish the concept of authorised share capital and par value of share capital.

12 RETAINED EARNINGS

Under the single-tier tax system which came into effect from 1 January 2008, companies are not required to have tax credits under Section 108 of the Income Tax Act, 1967 for dividend payment purposes. Dividends paid under this system are tax exempt in the hands of shareholders.

As at 31 December 2017, the Company is already under the single-tier tax system. The Company may distribute single-tier tax exempt dividend to its shareholder out of its retained earnings. Pursuant to Section 51(1) of the Financial Services Act, 2013, the Company is required to obtain Bank Negara Malaysia's written approval prior to declaring or paying any dividend. Pursuant to the RBC framework for Insurers, the Company shall not pay dividends if its Capital Adequacy Ratio position is less than its internal target capital level or if the payment of dividends would impair its Capital Adequacy Ratio position to below its internal target.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

13 OTHER RESERVES

	<u>Group</u>		<u>Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
	RM'000	RM'000	RM'000	RM'000
<u>Revaluation reserves</u>				
At 1 January/31 December	<u>4,916</u>	<u>4,916</u>	<u>4,916</u>	<u>4,916</u>
<u>Available-for-sale reserves</u>				
At 1 January	(12,548)	(4,091)	5,645	(859)
Fair value gain/(loss) arising during the year	5,176	(7,336)	13,110	2,446
Transfer to Income Statement	(479)	(1,221)	(41)	4,058
At 31 December	<u>(7,851)</u>	<u>(12,548)</u>	<u>18,714</u>	<u>5,645</u>
Total	<u>(2,935)</u>	<u>(7,632)</u>	<u>23,630</u>	<u>10,561</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

14 INSURANCE CONTRACT LIABILITIES

<u>Group / Company</u>	2017			2016		
	<u>Gross</u> RM'000	<u>Reinsurance</u> RM'000	<u>Net</u> RM'000	<u>Gross</u> RM'000	<u>Reinsurance</u> RM'000	<u>Net</u> RM'000
Provision for outstanding claims	675,092	(171,617)	503,475	600,299	(149,339)	450,960
Provision for incurred but not reported claims ("IBNR")	226,391	(62,578)	163,813	259,207	(93,736)	165,471
Claims liabilities (i)	901,483	(234,195)	667,288	859,506	(243,075)	616,431
Premium liabilities (ii)	480,864	(38,948)	441,916	482,595	(37,805)	444,790
	<u>1,382,347</u>	<u>(273,143)</u>	<u>1,109,204</u>	<u>1,342,101</u>	<u>(280,880)</u>	<u>1,061,221</u>
(i) Claims liabilities						
At 1 January	859,506	(243,075)	616,431	1,132,583	(483,384)	649,199
Claims incurred in the current accident year	725,159	(109,757)	615,402	575,976	(51,193)	524,783
Other movements in claims incurred in prior accident years	29,009	6,943	35,952	(39,385)	67,743	28,358
Movement of IBNR at 75% confidence level	(32,816)	31,158	(1,658)	(43,033)	28,784	(14,249)
Claims paid during the year	(679,375)	80,536	(598,839)	(766,635)	194,975	(571,660)
At 31 December	<u>901,483</u>	<u>(234,195)</u>	<u>667,288</u>	<u>859,506</u>	<u>(243,075)</u>	<u>616,431</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

14 INSURANCE CONTRACT LIABILITIES (CONTINUED)

<u>Group / Company</u>	2017			2016		
	<u>Gross</u> RM'000	<u>Reinsurance</u> RM'000	<u>Net</u> RM'000	<u>Gross</u> RM'000	<u>Reinsurance</u> RM'000	<u>Net</u> RM'000
(ii) Premium liabilities						
At 1 January	482,595	(37,805)	444,790	465,027	(49,308)	415,719
Premiums written in the year (Note 19)	1,086,914	(191,032)	895,882	1,084,632	(176,691)	907,941
Premiums earned during the year (Note 19)	(1,088,645)	189,889	(898,756)	(1,067,064)	188,194	(878,870)
At 31 December	<u>480,864</u>	<u>(38,948)</u>	<u>441,916</u>	<u>482,595</u>	<u>(37,805)</u>	<u>444,790</u>

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

15 DEFERRED TAXATION

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority.

The deferred tax balances of the Group and the Company after appropriate offsetting are as follows:

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Deferred tax liabilities	<u>(6,253)</u>	<u>(3,853)</u>
<u>Subject to income tax:</u>		
Deferred tax assets (before offsetting)		
- Insurance receivables	3,221	4,246
- Other receivables	3	51
- Other payables	1,197	-
	<u>4,421</u>	<u>4,297</u>
Offsetting	<u>(4,421)</u>	<u>(4,297)</u>
Deferred tax assets (after offsetting)	<u>-</u>	<u>-</u>
Deferred tax liabilities (before offsetting)		
- Property, plant and equipment	4,254	5,701
- Premium liabilities	509	464
- Other payables	-	202
- Financial assets at AFS	5,911	1,783
	<u>10,674</u>	<u>8,150</u>
Offsetting	<u>(4,421)</u>	<u>(4,297)</u>
Deferred tax liabilities (after offsetting)	<u>6,253</u>	<u>3,853</u>
Deferred tax liabilities		
- Current	(4,700)	(2,300)
- Non current	(1,553)	(1,553)
	<u>(6,253)</u>	<u>(3,853)</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

15 DEFERRED TAXATION (CONTINUED)

The movements in deferred tax balances during the year are as follows:

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
At 1 January	(3,853)	3,147
Credited to income statement (Note 24)		
- Insurance receivables	(1,025)	(1,488)
- Other receivables	(48)	9
- Other payables	1,399	(1,582)
- Property, plant and equipment	1,447	(1,881)
- Premium liabilities	(45)	(4)
	<u>1,728</u>	<u>(4,946)</u>
Charged to equity:		
- Financial assets at AFS	<u>(4,128)</u>	<u>(2,054)</u>
Total movement for the year	<u>(2,400)</u>	<u>(7,000)</u>
At 31 December	<u>(6,253)</u>	<u>(3,853)</u>

16 OTHER FINANCIAL LIABILITIES

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Deposits received from reinsurers	<u>6,182</u>	<u>1,759</u>

The carrying amounts disclosed above approximate their fair value at the date of statement of financial position.

All amounts are payable within one year.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

17 INSURANCE PAYABLES

	<u>Group / Company</u>	
	<u>2017</u> RM'000	<u>2016</u> RM'000
Due to agents and intermediaries	24,100	38,600
Due to reinsurers and cedants	66,489	45,272
	<u>90,589</u>	<u>83,872</u>

The Group and the Company offset the gross amount of required insurance receivables against the gross amount of insurance payables in the statement of financial position as detailed in Note 32 to the financial statements.

There are no financial assets that are subject to enforceable master netting arrangements or similar arrangements to financial instruments received as collateral or any cash collateral pledged or received (2016: Nil).

18 OTHER PAYABLES

	<u>Group</u>		<u>Company</u>	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
Cash collaterals held on contract bonds	10,561	11,038	10,561	11,038
Payroll liabilities	17,261	30,636	17,261	30,636
Other payables and accrued expenses	30,013	35,528	29,702	35,208
	<u>57,835</u>	<u>77,202</u>	<u>57,524</u>	<u>76,882</u>

The balances are payable within 12 months and the carrying amounts disclosed above approximate their fair values at the date of statement of financial position.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

19 NET EARNED PREMIUMS

		<u>Group / Company</u>	
		<u>2017</u>	<u>2016</u>
		RM'000	RM'000
(a)	Gross earned premiums		
	Insurance contracts	1,086,914	1,084,632
	Change in gross premium liabilities	1,731	(17,568)
		<u>1,088,645</u>	<u>1,067,064</u>
(b)	Premiums ceded to reinsurers		
	Insurance contracts	(191,032)	(176,691)
	Change in reinsurance premium liabilities	1,143	(11,503)
		<u>(189,889)</u>	<u>(188,194)</u>
	Net earned premiums	<u>898,756</u>	<u>878,870</u>

20 INVESTMENT INCOME

		<u>Group</u>		<u>Company</u>	
		<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
		RM'000	RM'000	RM'000	RM'000
AFS financial assets:					
	Interest income	59,520	55,973	-	-
	Dividend income				
	- Controlled structured entity	-	-	49,595	47,802
	- Unit trusts	5,535	7,162	5,535	7,162
LAR financial assets – interest					
	income	13,215	14,641	12,015	10,239
		<u>78,270</u>	<u>77,776</u>	<u>67,145</u>	<u>65,203</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

21 REALISED GAINS AND LOSSES

	<u>Group</u>		<u>Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
	RM'000	RM'000	RM'000	RM'000
Property and equipment:				
Realised loss	(114)	(6)	(114)	(6)
AFS financial assets:				
Realised (loss)/gain:				
Corporate debt securities – quoted in Malaysia	489	21	-	-
Unit trusts	1	(182)	53	(5,340)
	<u>376</u>	<u>(167)</u>	<u>(61)</u>	<u>(5,346)</u>

22 OTHER OPERATING INCOME

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Agency fees received	1,301	1,068
Other income	4,727	2,805
	<u>6,028</u>	<u>3,873</u>

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

23 MANAGEMENT EXPENSES

	Group		Company	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
	RM'000	RM'000	RM'000	RM'000
Employee benefits expense (Note 23(a))	92,839	111,750	92,839	111,750
Directors' remuneration (Note 23(b))	561	831	561	831
Auditors' remuneration:				
- statutory audit	290	290	290	290
- other services	35	61	35	61
Depreciation of property, plant and equipment	10,064	10,926	10,064	10,926
Write back of impairment of insurance and other receivables	(4,375)	(6,377)	(4,375)	(6,377)
Bad debts written off	788	9,860	788	9,860
Rental of office premises	8,722	9,209	8,722	9,209
Entertainment	18,858	20,784	18,858	20,784
Training expenses	3,051	2,396	3,051	2,396
Management fees	5,456	3,981	5,456	3,981
Repairs and maintenance	1,469	1,527	1,469	1,527
Motor vehicle expenses	3,720	4,149	3,720	4,149
Travelling	699	977	699	977
Advertising	(107)	1,371	(107)	1,371
Printing and stationery	6,301	7,180	6,301	7,180
Postage and telephone	2,395	2,307	2,395	2,307
Electronic data processing expenses	12,420	18,424	12,420	18,424
Bank collection charges	9,428	9,452	9,428	9,452
Other expenses	12,953	11,982	9,762	9,245
	<u>185,567</u>	<u>221,080</u>	<u>182,376</u>	<u>218,343</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

23 MANAGEMENT EXPENSES (CONTINUED)

(a) Employee benefits expense

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Staff salary and bonus	75,636	93,724
Social security contributions	666	640
Contributions to Employees' Provident Fund	11,926	12,463
Other benefits	4,611	4,923
	<u>92,839</u>	<u>111,750</u>

(b) Directors' remuneration

The details of remuneration receivable by Directors during the year are as follows:

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Executive:		
Salaries and other emoluments	127	486
Bonus	-	58
	<u>127</u>	<u>544</u>
Non-Executive:		
Fees	406	277
Other benefits	28	10
	<u>434</u>	<u>287</u>
	<u>561</u>	<u>831</u>
Represented by:		
Directors' fees	406	277
Amount included in employee benefits expense	155	554
	<u>155</u>	<u>554</u>

The estimated cash value of benefits-in-kind provided to the Directors of the Group and the Company amounted to RM37,537 (2016: RM139,215).

The remuneration, including benefits-in-kind, attributable to the Chief Executive Officer of the Group and the Company included in employee benefits expense during the year amounted to RM1,277,015 (2016: RM9,330,669).

The number of Directors whose total remuneration received during the year falls within the following band is:

<u>Group / Company</u>	<u>Number of Directors</u>	
	<u>2017</u>	<u>2016</u>
Non-Executive Directors Below RM50,000	<u>5</u>	<u>6</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

24 TAXATION

	Group / Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000
Current income tax:		
Current financial year	1,587	12,641
Overprovision in prior financial years	(1,729)	(1,000)
Deferred tax:		
Relating to origination and reversal of temporary differences (Note 15)	(1,728)	4,946
	<u>(1,870)</u>	<u>16,587</u>

The income taxes for the Group and the Company are calculated based on the tax rate of 24% (2016: 24%) of the estimated assessable profit for the year.

A reconciliation of income tax expense applicable to profit before taxation at the statutory income tax rate to income tax expense at the effective income tax rate is as follows:

	Group		Company	
	<u>2017</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>2016</u> RM'000
Profit before tax	<u>62,009</u>	<u>125,342</u>	<u>53,638</u>	<u>110,327</u>
Taxation at Malaysian statutory tax rate of 24% (2016: 24%)	14,882	30,082	12,873	26,478
Income not subject to tax	(15,428)	(16,802)	(13,419)	(13,198)
Expenses not deductible for tax purposes	405	4,169	405	4,169
Overprovision in prior years (Expenses)/income taxed at a lower tax rate	(1,729)	(1,000)	(1,729)	(1,000)
	-	138	-	138
Tax expense for the year	<u>(1,870)</u>	<u>16,587</u>	<u>(1,870)</u>	<u>16,587</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

25 BASIC EARNINGS PER SHARE (SEN)

Basic earnings per share is calculated by dividing the profit for the financial year attributable to ordinary equity holders of the Group and the Company by the weighted average number of ordinary shares in issue during the financial year.

	<u>Group</u>		<u>Company</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
	RM'000	RM'000	RM'000	RM'000
Profit attributable to ordinary equity holders	<u>63,879</u>	<u>108,755</u>	<u>55,508</u>	<u>93,740</u>
Weighted average number of shares in issue	<u>403,471</u>	<u>403,471</u>	<u>403,471</u>	<u>403,471</u>
Basic earnings per share (sen)	<u>16</u>	<u>27</u>	<u>14</u>	<u>23</u>

There have been no other transactions involving ordinary shares between the reporting date and the date of completion of these financial statements.

26 DIVIDENDS

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Final single-tier dividend	<u>65,618</u>	<u>68,300</u>
Dividend rate (%)	<u>16.26</u>	<u>16.93</u>
Dividend per share (sen)	<u>0.1626</u>	<u>0.1693</u>

The Directors have not recommended any final dividend to be paid for the financial year under review.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

27 OPERATING LEASE ARRANGEMENTS

The Group and the Company have rental commitments under non-cancellable operating leases and the future minimum lease payments as at 31 December 2017 are as follows:

	Group / Company	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Not later than 1 year	7,810	6,922
Later than 1 year and not later than 5 years	9,207	4,047
	<u>17,017</u>	<u>10,969</u>

28 CAPITAL COMMITMENTS

	Group / Company	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
<u>Capital expenditure</u>		
Approved and contracted for:		
Renovation	1,400	587
Property, plant and equipment	372	4,257
	<u>1,772</u>	<u>4,844</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

29 SIGNIFICANT RELATED PARTY DISCLOSURES

The related parties of, and their relationship with the Group and the Company as at 31 December 2017, are as follows:

<u>Related parties</u>	<u>Country of incorporation</u>	<u>Relationship</u>
Tokio Marine Holdings Inc. ("TMH")	Japan	Ultimate holding corporation
Tokio Marine & Nichido Fire Insurance Co. Ltd. ("TMNF")	Japan	Penultimate holding corporation
Tokio Marine Asia Pte. Ltd. ("TM Asia")	Singapore	Immediate holding corporation

- (a) In the normal course of business, the Group and the Company undertake at agreed terms and prices, various transactions with their holding corporation and other corporations deemed related parties by virtue of being subsidiaries of its holding corporations.

The significant related party transactions during the year and balances at the end of the year between the Group and the Company, and their related parties are set out below:

Significant related party transactions

Income/(expenses):

	<u>Group / Company</u>	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Transactions with immediate holding corporation:		
Expenses recharge	(3,823)	(3,212)
Underwriting risk survey fees paid	(413)	(398)
Directors' remuneration	(121)	(86)
Transactions with penultimate holding corporation:		
Premium ceded	(18,031)	(22,591)
Claims recoveries and paid	13,255	26,348
Commission received	3,270	4,382
Agency fees received	1,221	964
Expatriates remuneration *	(2,610)	(2,673)
Interest expenses on treaty withheld	(6)	-
Transactions with related corporations:		
Premium ceded	(11,619)	(4,491)
Claims recoveries and paid	4,120	3,388
Commission received	2,555	347
Agency fees received	80	104
Rental paid	(327)	(325)
Risk management fees paid	(154)	(187)
Others	(27)	-
Interest expenses on treaty withheld	(18)	(39)
Fund management fees paid	-	(5)

* Including Director's remuneration of RM126,916 (2016: RM544,371)

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

29 SIGNIFICANT RELATED PARTY DISCLOSURES (CONTINUED)

- (a) The significant related party transactions during the year and balances at the end of the year between the Group and the Company, and their related parties are set out below (continued):

	Group / Company	
	2017 RM'000	2016 RM'000
<u>Insurance receivables</u>		
Claim recoveries due from related corporations	20	430
<u>Insurance payables</u>		
Reinsurance premiums due to penultimate holding corporation	(5,341)	(8,956)
Reinsurance premiums due to related corporations	(5,163)	(2,708)
Other payable due to immediate holding corporation	(3,038)	(2,401)

- (i) The sale of insurance contracts was made according to the published prices and conditions offered to the major customers of the Company.
- (b) Key management personnel's remuneration

The remuneration of Directors and other members of key management during the year are as follows:

	Group / Company	
	2017 RM'000	2016 RM'000
Salary	8,280	10,635
Bonus	1,165	3,237
Defined contribution plan	1,203	1,911
Other benefits	1,494	3,812
	12,142	19,595
Included in the total key management personnel are Directors' remuneration (Note 23(b))	127	544

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly. The key management personnel of the Group and the Company include the Executive Director, Chief Executive Officer, Deputy Chief Executive Officer, members of the Executive Committee and other key responsible persons of the Group and the Company.

The estimated cash value of benefits-in-kind provided to the Directors of the Group and the Company amounted to RM37,537 (2016: RM139,215).

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 INSURANCE RISK

Insurance risk includes the risk of incurring higher claims costs than expected owing to the unpredictable nature of claims, especially in terms of frequency, severity and the risk of change in economic and legal conditions or behavioural patterns affecting insurance pricing and conditions of insurance or reinsurance cover. This may result in the insurer receiving too little or insufficient premium for the risks it underwrites and insufficient liquidity to pay claims, which are higher than expected. The Group and the Company seek to minimise insurance risks with a balanced mix of business portfolio and by strictly observing the underwriting guidelines and limits, prudent estimation of claims reserving and high standard of security vetting of all its reinsurers.

The table below sets out the concentration of general insurance contracts claims liabilities by class of business:

<u>Group / Company</u>	31 December 2017			31 December 2016		
	<u>Gross</u> RM'000	<u>Reinsurance</u> RM'000	<u>Net</u> RM'000	<u>Gross</u> RM'000	<u>Reinsurance</u> RM'000	<u>Net</u> RM'000
Motor	587,104	(34,946)	552,158	541,642	(38,199)	503,443
Fire	121,792	(94,558)	27,234	94,502	(63,929)	30,573
Marine, Aviation and Transit	36,969	(19,327)	17,642	60,066	(45,001)	15,065
Miscellaneous	155,618	(85,364)	70,254	163,296	(95,946)	67,350
	<u>901,483</u>	<u>(234,195)</u>	<u>667,288</u>	<u>859,506</u>	<u>(243,075)</u>	<u>616,431</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 **INSURANCE RISK (CONTINUED)**

Key assumptions

The principal assumptions underlying the estimation of liabilities is that the Group's and Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of initial expected loss ratio ("IELR") in the last accident year, first incurred development factor, claim handling expenses, provision for adverse deviation, unexpired risk reserve ("URR") loss ratio and maintenance expense ratio.

Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example, isolated occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors, such as, portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors, such as, judicial decisions and government legislation affect the estimates.

Other key circumstances affecting the reliability of assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

Sensitivity analysis

The general insurance claim liabilities are sensitive to the key assumptions shown below. It has not been possible to quantify the sensitivity of certain assumptions, such as, legislative changes or uncertainty in the estimation process.

The analysis below is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities, profit before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis. It should be noted that movements in these assumptions are non-linear.

<u>Group / Company</u>	<u>Change in assumptions</u>	<u>Impact on gross liabilities</u> RM'000	<u>Impact on net liabilities</u> RM'000	<u>Impact on profit before tax</u> RM'000	<u>Impact on equity</u> RM'000
31 December 2017					
<u>Claim Liability</u>					
IELR in the last accident year	+10%	78,993	41,900	(41,900)	(31,844)
First incurred development factor	-10%	(78,912)	(41,819)	41,819	31,782
Claim handling Expenses	+10%	14,001	34,562	(34,562)	(26,267)
Provision for Adverse Deviation	-10%	(13,863)	(34,662)	34,662	26,343
	+1%	6,205	6,144	(6,144)	(4,669)
	-1%	(6,205)	(6,144)	6,144	4,669
	+5%	31,981	23,965	(23,965)	(18,214)
	-5%	(31,981)	(23,965)	23,965	18,214

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 INSURANCE RISK (CONTINUED)

Sensitivity analysis (continued)

<u>Group / Company</u>	<u>Change in assumptions</u>	<u>Impact on gross liabilities</u> RM'000	<u>Impact on net liabilities</u> RM'000	<u>Impact on profit before tax</u> RM'000	<u>Impact on equity</u> RM'000
31 December 2017					
<u>Premium Liability</u>					
URR Loss Ratio	+10%	44,564	38,171	(38,171)	(29,010)
	-10%	(26,922)	(37,653)	37,653	28,616
Maintenance Expense Ratio	+3%	15,951	15,511	(15,511)	(11,789)
	-3%	(15,951)	(15,511)	15,511	11,789
Provision for Adverse Deviation	+5%	17,048	16,187	(16,187)	(12,302)
	-5%	(17,048)	(16,187)	16,187	12,302
31 December 2016					
<u>Claim Liability</u>					
IELR in the last accident year	+10%	48,617	16,527	(16,527)	(12,561)
	-10%	(48,457)	(16,367)	16,367	12,439
First incurred development factor	+10%	29,615	49,766	(49,766)	(37,822)
	-10%	(29,857)	(52,109)	52,109	39,603
Claim handling Expenses	+1%	5,666	5,594	(5,594)	(4,251)
	-1%	(5,666)	(5,594)	5,594	4,251
Provision for Adverse Deviation	+5%	29,550	21,424	(21,424)	(16,282)
	-5%	(29,550)	(21,424)	21,424	16,282
<u>Premium Liability</u>					
URR Loss Ratio	+10%	29,973	38,261	(38,261)	(29,079)
	-10%	-	(9,239)	9,239	7,022
Maintenance Expense Ratio	+3%	4,499	16,499	(16,499)	(12,539)
	-3%	-	(9,239)	9,239	7,022
Provision for Adverse Deviation	+5%	4,030	15,979	(15,979)	(12,144)
	-5%	-	(9,239)	9,239	7,022

Claims development table

The following tables show the estimate of cumulative incurred claims, including both claims notified and IBNR for each successive accident year at each date of statement of financial position, together with cumulative payments to-date.

In setting provisions for claims, the Group and the Company give consideration to the probability and magnitude of future experience being more adverse than assumed and exercises a degree of caution in setting reserves when there is considerable uncertainty. In general, the uncertainty associated with the ultimate claims experience in an accident year is greatest when the accident year is at an early stage of development and the margin necessary to provide the necessary confidence in adequacy of provision is relatively at its highest. As claims develop and the ultimate cost of claims becomes more certain, the relative level of margin maintained should decrease.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 **INSURANCE RISK (CONTINUED)**

Gross General Insurance Claims Liabilities for 2017:

<u>Group / Company</u>	<u>Prior</u> RM'000	<u>2011</u> RM'000	<u>2012</u> RM'000	<u>2013</u> RM'000	<u>2014</u> RM'000	<u>2015</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>Total</u> RM'000
Accident year									
At end of accident year		441,993	691,396	614,352	712,405	777,482	700,637	814,626	
One year later		575,752	630,129	631,204	650,872	713,282	656,424		
Two years later		559,441	612,212	616,126	611,797	690,390			
Three years later		543,047	608,974	607,267	601,405				
Four years later		533,952	601,177	594,345					
Five years later		521,252	593,777						
Six years later		513,502							
Current estimate of cumulative claims incurred		<u>513,502</u>	<u>593,777</u>	<u>594,345</u>	<u>601,405</u>	<u>690,390</u>	<u>656,424</u>	<u>814,626</u>	<u>4,464,469</u>
At end of accident year		227,531	223,573	240,974	253,193	276,526	322,983	379,658	
One year later		415,500	488,463	450,282	469,620	586,525	518,943		
Two years later		462,440	547,135	516,099	539,083	632,978			
Three years later		489,955	565,088	537,427	556,417				
Four years later		496,150	575,757	560,740					
Five years later		499,546	580,450						
Six years later		501,731							
Current payments to-date		<u>501,731</u>	<u>580,450</u>	<u>560,740</u>	<u>556,417</u>	<u>632,978</u>	<u>518,943</u>	<u>379,658</u>	<u>3,730,917</u>
Direct and facultative inwards	4,173	11,771	13,327	33,605	44,988	57,412	137,481	434,968	737,725
Treaty Inwards									3,702
MMIP									40,651
									<u>782,078</u>
									11,057
									<u>108,348</u>
									<u>901,483</u>
									<u>901,483</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 **INSURANCE RISK (CONTINUED)**

Gross General Insurance Claims Liabilities for 2016:

<u>Group / Company</u>	<u>Prior</u> RM'000	<u>2010</u> RM'000	<u>2011</u> RM'000	<u>2012</u> RM'000	<u>2013</u> RM'000	<u>2014</u> RM'000	<u>2015</u> RM'000	<u>2016</u> RM'000	<u>Total</u> RM'000
Accident year									
At end of accident year		431,330	441,993	691,396	614,352	712,405	777,482	700,637	
One year later		395,948	575,752	630,129	631,204	650,872	713,282		
Two years later		595,325	559,441	612,212	616,126	611,797			
Three years later		575,219	543,047	608,974	607,267				
Four years later		565,338	533,952	601,177					
Five years later		563,670	521,252						
Six years later		559,738							
Current estimate of cumulative claims incurred		<u>559,738</u>	<u>521,252</u>	<u>601,177</u>	<u>607,267</u>	<u>611,797</u>	<u>713,282</u>	<u>700,637</u>	<u>4,315,150</u>
At end of accident year		249,052	227,531	223,573	240,974	253,193	276,526	322,983	
One year later		452,605	415,500	488,463	450,282	469,620	586,525		
Two years later		500,827	462,440	547,135	516,099	539,083			
Three years later		521,480	489,955	565,088	537,427				
Four years later		528,113	496,150	575,757					
Five years later		530,307	499,546						
Six years later		555,293							
Current payments to-date		<u>555,293</u>	<u>499,546</u>	<u>575,757</u>	<u>537,427</u>	<u>539,083</u>	<u>586,525</u>	<u>322,983</u>	<u>3,616,614</u>
Direct and facultative inwards	3,835	4,445	21,706	25,420	69,840	72,714	126,757	377,654	702,371
Treaty Inwards									3,823
MMIP									45,843
									752,037
									10,184
									97,285
									<u>859,506</u>
									Best estimate of claim liabilities
									Claim handling expenses
									Fund PRAD at 75% Confidence Interval
									Gross general insurance claims liabilities

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 INSURANCE RISK (CONTINUED)

Net General Insurance Claims Liabilities for 2017:

<u>Group / Company</u>	<u>Prior</u> RM'000	<u>2011</u> RM'000	<u>2012</u> RM'000	<u>2013</u> RM'000	<u>2014</u> RM'000	<u>2015</u> RM'000	<u>2016</u> RM'000	<u>2017</u> RM'000	<u>Total</u> RM'000
Accident year									
At end of accident year		379,532	481,635	498,891	521,767	551,103	612,038	684,740	
One year later		452,588	469,924	478,019	501,450	545,923	594,500		
Two years later		439,986	461,108	471,779	487,616	531,029			
Three years later		425,180	461,634	465,929	481,593				
Four years later		425,326	456,508	461,606					
Five years later		419,100	455,283						
Six years later		415,302							
Current estimate of cumulative claims incurred		<u>415,302</u>	<u>455,283</u>	<u>461,606</u>	<u>481,593</u>	<u>531,029</u>	<u>594,500</u>	<u>684,740</u>	<u>3,624,053</u>
At end of accident year		192,763	191,034	216,314	234,572	250,394	307,481	353,509	
One year later		350,002	377,333	388,826	398,828	446,874	480,254		
Two years later		385,947	419,781	425,513	440,356	485,594			
Three years later		403,202	434,301	439,225	453,518				
Four years later		408,306	441,851	446,575					
Five years later		410,213	444,849						
Six years later		412,004							
Current payments to-date		<u>412,004</u>	<u>444,849</u>	<u>446,575</u>	<u>453,518</u>	<u>485,594</u>	<u>480,254</u>	<u>353,509</u>	<u>3,076,303</u>
Direct and facultative inward	1,380	3,298	10,434	15,031	28,075	45,435	114,246	331,231	549,130
Treaty Inwards									3,702
MMIP									40,651
									593,483
									11,057
									62,748
									<u>667,288</u>
									Best estimate of claim liabilities
									Claim handling expenses
									Fund PRAD at 75% Confidence Interval
									Net general insurance claims liabilities

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

30 INSURANCE RISK (CONTINUED)

Net General Insurance Claims Liabilities for 2016:

<u>Group / Company</u>	<u>Prior</u> RM'000	<u>2010</u> RM'000	<u>2011</u> RM'000	<u>2012</u> RM'000	<u>2013</u> RM'000	<u>2014</u> RM'000	<u>2015</u> RM'000	<u>2016</u> RM'000	<u>Total</u> RM'000
Accident year									
At end of accident year		376,339	379,532	481,635	498,891	521,767	551,103	612,037	
One year later		358,844	452,588	469,924	478,019	501,450	545,923		
Two years later		443,267	439,986	461,108	471,779	487,616			
Three years later		432,849	425,180	461,634	465,928				
Four years later		424,001	425,326	456,508					
Five years later		422,797	419,100						
Six years later		416,576							
Current estimate of cumulative claims incurred		<u>416,576</u>	<u>419,100</u>	<u>456,508</u>	<u>465,928</u>	<u>487,616</u>	<u>545,923</u>	<u>612,037</u>	<u>3,403,688</u>
At end of accident year		187,938	192,763	191,034	216,314	234,572	250,394	307,481	
One year later		350,446	350,002	377,333	388,826	398,828	446,874		
Two years later		388,049	385,947	419,781	425,513	440,356			
Three years later		405,734	403,202	434,301	439,225				
Four years later		411,398	408,306	441,851					
Five years later		412,847	410,213						
Six years later		413,977							
Current payments to-date		<u>413,977</u>	<u>410,213</u>	<u>441,851</u>	<u>439,225</u>	<u>440,356</u>	<u>446,874</u>	<u>307,481</u>	<u>2,899,977</u>
Direct and facultative inward	1,660	2,599	8,887	14,657	26,703	47,260	99,049	304,556	505,371
Treaty Inwards									3,823
MMIP									45,843
									<u>555,037</u>
									10,184
									51,210
									<u>616,431</u>
									<u>616,431</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK

The Group and the Company are exposed to financial risks including credit, interest rate, currency risks and market risk during the normal course of its business. The Group and the Company have, in place, established procedures and guidelines to monitor the risks on an on-going basis.

Credit risk

Credit risk represents the loss that would be recognised if counterparties to insurance, reinsurance and investment transactions fail to perform as contracted. Management has a credit policy in place and the exposure to these credit risks is monitored consistently.

At the date of the statement of financial position, there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset.

The maximum exposure to credit risk for the components in the financial statements is shown below:

	Note	Group		Company	
		2017 RM'000	2016 RM'000	2017 RM'000	2016 RM'000
LAR (excluding insurance receivables)	10				
- Staff loans		1,993	2,924	1,993	2,924
- Fixed and call deposits		315,350	406,905	271,379	356,972
- Other receivables		67,868	68,562	67,572	68,350
AFS financial assets	6(a)				
- Malaysian Government Securities		169,743	164,167	-	-
- Government Investment Issues		51,857	78,000	-	-
- Corporate debt securities		1,130,864	1,090,984	-	-
- Unit trusts		259,072	92,204	1,655,510	1,475,227
Reinsurance assets-claim liabilities		231,365	238,929	231,365	238,929
Insurance receivables	9	111,443	146,532	111,443	146,532
Cash and bank balances		16,331	25,758	16,313	25,710
		<u>2,355,886</u>	<u>2,314,965</u>	<u>2,355,575</u>	<u>2,314,644</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating

The table below provides information regarding the credit risk exposure of the Group and the Company by classifying assets according to the Group's and the Company's credit ratings of counterparties.

<u>Group</u>	<u>Neither past-due nor impaired</u>		<u>Past-due but not impaired</u> RM'000	<u>Impaired</u> RM'000	<u>Total</u> RM'000
	<u>Investment grade</u> RM'000	<u>Non-investment grade: satisfactory</u> RM'000			
31 December 2017					
LAR					
- Staff loans	-	1,993	-	11	2,004
- Fixed and call deposits	315,350	-	-	-	315,350
- Other receivables	-	67,868	-	-	67,868
AFS financial assets					
- Malaysian Government Securities	-	169,743	-	-	169,743
- Government Investment Issues	-	51,857	-	-	51,857
- Corporate debt securities	639,716	491,148	-	-	1,130,864
- Unit trust funds	-	259,072	-	-	259,072
Reinsurance assets-claim liabilities					
	-	231,365	-	2,830	234,195
Insurance receivables	-	61,596	49,847	10,594	122,037
Cash and bank balances	-	16,331	-	-	16,331
Allowance for impairment	-	-	-	(13,435)	(13,435)
	<u>955,066</u>	<u>1,350,973</u>	<u>49,847</u>	<u>-</u>	<u>2,355,886</u>
31 December 2016					
LAR					
- Staff loans	-	2,924	-	11	2,935
- Fixed and call deposits	406,905	-	-	-	406,905
- Other receivables	-	68,562	-	107	68,669
AFS financial assets					
- Malaysian Government Securities	-	164,167	-	-	164,167
- Government Investment Issues	-	78,000	-	-	78,000
- Corporate debt securities	609,491	481,493	-	-	1,090,984
- Unit trust funds	-	92,204	-	-	92,204
Reinsurance assets-claim liabilities					
	-	238,929	-	4,146	243,075
Insurance receivables	-	74,245	72,287	13,545	160,077
Cash and bank balances	-	25,758	-	-	25,758
Allowance for impairment	-	-	-	(17,809)	(17,809)
	<u>1,016,396</u>	<u>1,226,282</u>	<u>72,287</u>	<u>-</u>	<u>2,314,965</u>

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company by classifying assets according to the Group's and the Company's credit ratings of counterparties. (continued)

<u>Company</u>	<u>Neither past-due nor impaired</u>				<u>Total</u> RM'000
	<u>Investment grade</u> RM'000	<u>Non-investment grade: satisfactory</u> RM'000	<u>Past-due but not impaired</u> RM'000	<u>Impaired</u> RM'000	
31 December 2017					
LAR					
- Staff loans	-	1,993	-	11	2,004
- Fixed and call deposits	271,379	-	-	-	271,379
- Other receivables	-	67,572	-	-	67,572
AFS financial assets					
- Unit trust funds	639,716	1,015,794	-	-	1,655,510
Reinsurance assets-claim liabilities	-	231,365	-	2,830	234,195
Insurance receivables	-	61,596	49,847	10,594	122,037
Cash and bank balances	-	16,313	-	-	16,313
Allowance for impairment	-	-	-	(13,435)	(13,435)
	<u>911,095</u>	<u>1,394,633</u>	<u>49,847</u>	<u>-</u>	<u>2,355,575</u>
31 December 2016					
LAR					
- Staff loans	-	2,924	-	11	2,935
- Fixed and call deposits	356,972	-	-	-	356,972
- Other receivables	-	68,350	-	107	68,457
AFS financial assets					
- Unit trust funds	609,491	865,736	-	-	1,475,227
Reinsurance assets-claim liabilities	-	238,929	-	4,146	243,075
Insurance receivables	-	74,245	72,287	13,545	160,077
Cash and bank balances	-	25,710	-	-	25,710
Allowance for impairment	-	-	-	(17,809)	(17,809)
	<u>966,463</u>	<u>1,275,894</u>	<u>72,287</u>	<u>-</u>	<u>2,314,644</u>

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default experience. The unimpaired reinsurance assets – claim liabilities and insurance receivables without external credit rating are relating to agents and brokers with no defaults in the past.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company by classifying assets according to the Rating Agency of Malaysia's ("RAM") or Malaysian Rating Corporation Berhad's ("MARC") credit ratings of counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as speculative grade.

<u>Group</u>	<u>AAA</u> RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	<u>BBB</u> RM'000	<u>Not rated</u> RM'000	<u>Total</u> RM'000
31 December 2017						
LAR						
Staff loans	-	-	-	-	1,993	1,993
Fixed and call deposits	119,004	129,621	-	66,725	-	315,350
Other receivables	-	-	-	-	67,868	67,868
AFS financial assets						
Malaysian Government Securities	-	-	-	-	169,743	169,743
Government Investment Issues	-	-	-	-	51,857	51,857
Corporate debt securities	174,640	455,228	9,848	-	491,148	1,130,864
Unit trust funds	-	-	-	-	259,072	259,072
Reinsurance assets-claims liabilities	-	45,626	109,228	-	76,511	231,365
Insurance receivables	-	5,553	15,422	-	90,468	111,443
Cash and bank balances	-	-	-	-	16,331	16,331
	<u>293,644</u>	<u>636,028</u>	<u>134,498</u>	<u>66,725</u>	<u>1,224,991</u>	<u>2,355,886</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company by classifying assets according to the Rating Agency of Malaysia's ("RAM") or Malaysian Rating Corporation Berhad's ("MARC") credit ratings of counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as speculative grade. (continued)

<u>Group</u>	<u>AAA</u> RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	<u>BBB</u> RM'000	<u>Not rated</u> RM'000	<u>Total</u> RM'000
31 December 2016						
LAR						
Staff loans	-	-	-	-	2,924	2,924
Fixed and call deposits	237,329	149,444	-	20,132	-	406,905
Other receivables	-	-	-	-	68,562	68,562
AFS financial assets						
Malaysian Government Securities	-	-	-	-	164,167	164,167
Government Investment Issues	-	-	-	-	78,000	78,000
Corporate debt securities	132,150	467,545	9,796	-	481,493	1,090,984
Unit trust funds	-	-	-	-	92,204	92,204
Reinsurance assets-claims liabilities	-	33,693	98,027	-	107,209	238,929
Insurance receivables	-	10,044	22,469	-	114,019	146,532
Cash and bank balances	-	-	-	-	25,758	25,758
	<u>369,479</u>	<u>660,726</u>	<u>130,292</u>	<u>20,132</u>	<u>1,134,336</u>	<u>2,314,965</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company by classifying assets according to the Rating Agency of Malaysia's ("RAM") or Malaysian Rating Corporation Berhad's ("MARC") credit ratings of counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as speculative grade. (continued)

<u>Company</u>	<u>AAA</u> RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	<u>BBB</u> RM'000	<u>Not rated</u> RM'000	<u>Total</u> RM'000
31 December 2017						
LAR						
Staff loans	-	-	-	-	1,993	1,993
Fixed and call deposits	95,696	108,958	-	66,725	-	271,379
Other receivables	-	-	-	-	67,572	67,572
AFS financial assets						
Unit trust funds	174,640	455,228	9,848	-	1,015,794	1,655,510
Reinsurance assets-claims liabilities	-	45,626	109,228	-	76,511	231,365
Insurance receivables	-	5,553	15,422	-	90,468	111,443
Cash and bank balances	-	-	-	-	16,313	16,313
	<u>270,336</u>	<u>615,365</u>	<u>134,498</u>	<u>66,725</u>	<u>1,268,651</u>	<u>2,355,575</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company by classifying assets according to the Rating Agency of Malaysia's ("RAM") or Malaysian Rating Corporation Berhad's ("MARC") credit ratings of counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as speculative grade. (continued)

<u>Company</u>	<u>AAA</u> RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	<u>BBB</u> RM'000	<u>Not rated</u> RM'000	<u>Total</u> RM'000
31 December 2016						
LAR						
Staff loans	-	-	-	-	2,924	2,924
Fixed and call deposits	190,699	146,141	-	20,132	-	356,972
Other receivables	-	-	-	-	68,350	68,350
AFS financial assets						
Unit trust funds	132,150	467,545	9,796	-	865,736	1,475,227
Reinsurance assets-claims liabilities	-	33,693	98,027	-	107,209	238,929
Insurance receivables	-	10,044	22,469	-	114,019	146,532
Cash and bank balances	-	-	-	-	25,710	25,710
	<u>322,849</u>	<u>657,423</u>	<u>130,292</u>	<u>20,132</u>	<u>1,183,948</u>	<u>2,314,644</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company according to the Group's and Company's categorisation of counter-parties by RAM's credit rating.

<u>Group</u>	<u>AAA</u> RM'000	<u>AA</u> RM'000	<u>A</u> RM'000	<u>BBB</u> RM'000	<u>Not rated</u> RM'000	<u>Total</u> RM'000
31 December 2017						
Investment grade	293,644	584,849	9,848	66,725	-	955,066
Non-investment grade:						
Satisfactory	-	49,531	116,903	-	1,184,539	1,350,973
Past-due but not impaired	-	1,648	7,747	-	40,452	49,847
	<u>293,644</u>	<u>636,028</u>	<u>134,498</u>	<u>66,725</u>	<u>1,224,991</u>	<u>2,355,886</u>
31 December 2016						
Investment grade	369,479	616,989	9,796	20,132	-	1,016,396
Non-investment grade:						
Satisfactory	-	38,358	106,757	-	1,081,167	1,226,282
Past-due but not impaired	-	5,379	13,739	-	53,169	72,287
	<u>369,479</u>	<u>660,726</u>	<u>130,292</u>	<u>20,132</u>	<u>1,134,336</u>	<u>2,314,965</u>

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

The table below provides information regarding the credit risk exposure of the Group and the Company according to the Group's and the Company's categorisation of counter-parties by RAM's credit rating. (continued)

<u>Company</u>	<u>AAA</u>	<u>AA</u>	<u>A</u>	<u>BBB</u>	<u>Not rated</u>	<u>Total</u>
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
31 December 2017						
Investment grade	270,336	564,186	9,848	66,725	-	911,095
Non-investment grade						
Satisfactory	-	49,531	116,903	-	1,228,199	1,394,633
Past-due but not impaired	-	1,648	7,747	-	40,452	49,847
	<u>270,336</u>	<u>615,365</u>	<u>134,498</u>	<u>66,725</u>	<u>1,268,651</u>	<u>2,355,575</u>
31 December 2016						
Investment grade	322,849	613,686	9,796	20,132	-	966,463
Non-investment grade						
Satisfactory	-	38,358	106,757	-	1,130,779	1,275,894
Past-due but not impaired	-	5,379	13,739	-	53,169	72,287
	<u>322,849</u>	<u>657,423</u>	<u>130,292</u>	<u>20,132</u>	<u>1,183,948</u>	<u>2,314,644</u>

It is the Group's and the Company's policy to maintain accurate and consistent risk ratings across its credit portfolio. This enables management to focus on the applicable risks and the comparison of credit exposures across all lines of business and products. The rating system is supported by a variety of financial analytics combined with processed market information to provide the main inputs for the measurement of counterparty risk. All internal risk ratings are tailored to the various categories and are derived in accordance with the Group's and the Company's rating policy. The attributable risk ratings are assessed and updated regularly.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Credit exposure by credit rating (continued)

During the year, no credit exposure limits were exceeded.

The Group and the Company actively manage their product mix to ensure that there is no significant concentration of credit risk.

Age analysis of financial assets past-due but not impaired*

<u>Group / Company</u>	<u>< 30</u> days	<u>31 to 60</u> days	<u>61 to 90</u> days	<u>91 to 180</u> days	<u>> 180</u> days	<u>Total</u>
31 December 2017						
Insurance receivables (RM'000)	<u>2,829</u>	<u>19,764</u>	<u>7,865</u>	<u>15,594</u>	<u>3,795</u>	<u>49,847</u>
31 December 2016						
Insurance receivables (RM'000)	<u>4,146</u>	<u>18,354</u>	<u>14,064</u>	<u>21,080</u>	<u>14,643</u>	<u>72,287</u>

* Past-due but not impaired refers to amounts outstanding more than 90 days from the effective date of the transactions. The above balances had been aged according to the period subsequent to classification of these balances as past-due.

The past-due but not impaired insurance receivables are relating to agents and brokers with no defaults in the past.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 **FINANCIAL RISK (CONTINUED)**

Impaired financial assets

At 31 December 2017, based on individual and collective assessment of receivables, there are impaired insurance receivables of RM13,435,000 (2016: RM17,809,000). For assets to be classified as "past-due and impaired", contractual payments must be in arrears between twelve (12) to twenty four (24) months. No collateral is held as security for any past due or impaired assets. The Group and the Company record impairment allowance for loans and receivables and insurance receivables in separate "Allowance for Impairment" accounts. A reconciliation of the allowance for impairment losses for loans and receivables and insurance receivables is as follows:

	Group / Company	
	2017	2016
	RM'000	RM'000
At 1 January	17,809	24,186
Charge for the year	4,685	9,591
Recoveries	(9,059)	(15,968)
At 31 December	13,435	17,809

Liquidity risk

Liquidity risk is the risk that the Group and Company will encounter difficulty in meeting obligations associated with financial instruments. In respect of catastrophic events, there is also a liquidity risk associated with the timing differences between gross cash outflows and expected reinsurance recoveries. The Group's and Company's policy is to maintain adequate liquidity to meet its liquidity needs under all conditions.

There are guidelines on asset allocation, portfolio limit structures and maturity profiles of assets, in order to ensure sufficient funding is available to meet insurance and investment contracts obligations.

The Group's and Company's catastrophe excess-of-loss reinsurance contract contains clauses permitting the Group and Company to make cash call claims and receive immediate payment for large loss should claim events exceed a certain amount.

Maturity profiles

The table in the following page summarises the maturity profile of the financial assets and financial liabilities of the Group and Company based on remaining undiscounted contractual obligations, including interest payable and receivable.

For insurance contracts liabilities and reinsurance assets, maturity profiles are determined based on estimated timing of net cash outflows from the recognised insurance liabilities.

Premiums liabilities and the reinsurers' share of premiums liabilities have been excluded from the analysis as they are not financial liabilities as there are no contractual obligations.

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

<u>Group</u>	<u>Carrying value</u> RM'000	<u>No maturity date</u> RM'000	<u>Contractual Cash Flow (undiscounted)</u>				<u>Total</u> RM'000
			<u>Up to a year</u> RM'000	<u>1 – 3 years</u> RM'000	<u>3 – 5 years</u> RM'000	<u>5 – 15 years</u> RM'000	
<u>31 December 2017</u>							
Financial investments:							
AFS	1,611,536	259,072	16,030	455,618	325,098	898,068	1,953,886
Reinsurance assets – claims liabilities	231,365	-	158,211	54,701	16,660	1,793	231,365
Insurance receivables	111,443	-	111,443	-	-	-	111,443
LAR (excluding insurance receivables)	385,211	-	383,796	656	443	530	385,425
Cash and bank balances	16,331	16,331	-	-	-	-	16,331
Total financial assets	2,355,886	275,403	669,480	510,975	342,201	900,391	2,698,450
General insurance claims liabilities	901,483	-	552,453	279,440	59,417	10,173	901,483
Other financial liabilities	6,182	-	6,182	-	-	-	6,182
Insurance payables	90,589	-	90,589	-	-	-	90,589
Other payables	57,835	-	57,835	-	-	-	57,835
Total financial liabilities	1,056,089	-	707,059	279,440	59,417	10,173	1,056,089

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

<u>Group</u>	<u>Carrying value</u> RM'000	<u>No maturity date</u> RM'000	<u>Contractual Cash Flow (undiscounted)</u>				<u>Total</u> RM'000
			<u>Up to a year</u> RM'000	<u>1 – 3 years</u> RM'000	<u>3 – 5 years</u> RM'000	<u>5 – 15 years</u> RM'000	
31 December 2016							
Financial investments:							
AFS	1,425,355	92,204	14,762	505,646	260,888	907,847	1,781,347
Reinsurance assets – claims liabilities	238,929	-	141,499	68,915	18,722	9,793	238,929
Insurance receivables	146,532	-	146,532	-	-	-	146,532
LAR (excluding insurance receivables)	478,391	-	476,512	921	692	834	478,959
Cash and bank balances	25,758	25,758	-	-	-	-	25,758
Total financial assets	2,314,965	117,962	779,305	575,482	280,302	918,474	2,671,525
General insurance claims liabilities	859,506	-	493,219	284,949	60,487	20,851	859,506
Other financial liabilities	1,759	-	1,759	-	-	-	1,759
Insurance payables	83,872	-	83,872	-	-	-	83,872
Other payables	77,202	-	77,202	-	-	-	77,202
Total financial liabilities	1,022,339	-	656,052	284,949	60,487	20,851	1,022,339

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

<u>Company</u>	<u>Carrying Value</u> RM'000	<u>No maturity Date</u> RM'000	<u>Contractual Cash Flow (undiscounted)</u>				<u>Total</u> RM'000
			<u>Up to a year</u> RM'000	<u>1 – 3 years</u> RM'000	<u>3 – 5 years</u> RM'000	<u>5 – 15 years</u> RM'000	
<u>31 December 2017</u>							
Financial investments:							
AFS	1,655,510	1,655,510	-	-	-	-	1,655,510
Reinsurance assets – claims liabilities	231,365	-	158,211	54,701	16,660	1,793	231,365
Insurance receivables	111,443	-	111,443	-	-	-	111,443
LAR (excluding insurance receivables)	340,944	-	339,528	656	443	530	341,157
Cash and bank balances	16,313	16,313	-	-	-	-	16,313
Total financial assets	2,355,575	1,671,823	609,182	55,357	17,103	2,323	2,355,788
General insurance claims liabilities	901,483	-	552,453	279,440	59,417	10,173	901,483
Other financial liabilities	6,182	-	6,182	-	-	-	6,182
Insurance payables	90,589	-	90,589	-	-	-	90,589
Other payables	57,524	-	57,524	-	-	-	57,524
Total financial liabilities	1,055,778	-	706,748	279,440	59,417	10,173	1,055,778

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

<u>Company</u>	<u>Carrying value</u> RM'000	<u>No maturity date</u> RM'000	<u>Contractual Cash Flow (undiscounted)</u>				<u>Total</u> RM'000
			<u>Up to a year</u> RM'000	<u>1 – 3 years</u> RM'000	<u>3 – 5 years</u> RM'000	<u>5 – 15 years</u> RM'000	
<u>31 December 2016</u>							
Financial investments:							
AFS	1,475,227	1,475,227	-	-	-	-	1,475,227
Reinsurance assets – claims liabilities	238,929	-	141,499	68,915	18,722	9,793	238,929
Insurance receivables	146,532	-	146,532	-	-	-	146,532
LAR (excluding insurance receivables)	428,246	-	426,367	921	692	834	428,814
Cash and bank balances	25,710	25,710	-	-	-	-	25,710
Total financial assets	2,314,644	1,500,937	714,398	69,836	19,414	10,627	2,315,212
General insurance claims liabilities	859,506	-	493,219	284,949	60,487	20,851	859,506
Other financial liabilities	1,759	-	1,759	-	-	-	1,759
Insurance payables	83,872	-	83,872	-	-	-	83,872
Other payables	76,882	-	76,882	-	-	-	76,882
Total financial liabilities	1,022,019	-	655,732	284,949	60,487	20,851	1,022,019

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

The table below summarises the expected utilisation or settlement of assets and liabilities.

<u>Group</u>	<u>Current*</u> RM'000	<u>Non-current</u> RM'000	<u>Total</u> RM'000
<u>31 December 2017</u>			
Property, plant and equipment	-	25,479	25,479
Intangible assets	-	179,943	179,943
Investments:			
- AFS	1,352,464	259,072	1,611,536
Tax recoverable	12,072	-	12,072
Reinsurance assets	197,159	73,154	270,313
Insurance receivables	111,443	-	111,443
Loans and receivables (excluding insurance receivables)	386,841	-	386,841
Cash and bank balances	16,331	-	16,331
Total assets	2,076,310	537,648	2,613,958
Insurance contract liabilities	1,033,317	349,030	1,382,347
Deferred tax liabilities	6,253	-	6,253
Other financial liabilities	6,182	-	6,182
Insurance payables	90,589	-	90,589
Other payables	57,835	-	57,835
Total liabilities	1,194,176	349,030	1,543,206

* Expected utilisation or settlement within 12 months from the date of the statement of financial position

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

The table below summarises the expected utilisation or settlement of assets and liabilities.
(continued)

<u>Group</u>	<u>Current*</u> RM'000	<u>Non-current</u> RM'000	<u>Total</u> RM'000
<u>31 December 2016</u>			
Property, plant and equipment	-	33,934	33,934
Intangible assets	-	179,943	179,943
Investments:			
- AFS	1,333,151	92,204	1,425,355
Tax recoverable	7,320	-	7,320
Reinsurance assets	179,304	97,430	276,734
Insurance receivables	146,532	-	146,532
Loans and receivables (excluding insurance receivables)	481,005	-	481,005
Cash and bank balances	25,758	-	25,758
Total assets	2,173,070	403,511	2,576,581
Insurance contract liabilities	975,814	366,287	1,342,101
Deferred tax liabilities	3,853	-	3,853
Other financial liabilities	1,759	-	1,759
Insurance payables	83,872	-	83,872
Other payables	77,202	-	77,202
Total liabilities	1,142,500	366,287	1,508,787

* Expected utilisation or settlement within 12 months from the date of the statement of financial position

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

The table below summarises the expected utilisation or settlement of assets and liabilities.
(continued)

<u>Company</u>	<u>Current*</u> RM'000	<u>Non-current</u> RM'000	<u>Total</u> RM'000
<u>31 December 2017</u>			
Property, plant and equipment	-	25,479	25,479
Intangible assets	-	179,943	179,943
Investments:			
- AFS	-	1,655,510	1,655,510
Tax recoverable	12,072	-	12,072
Reinsurance assets	197,159	73,154	270,313
Insurance receivables	111,443	-	111,443
Loans and receivables (excluding insurance receivables)	342,574	-	342,574
Cash and bank balances	16,313	-	16,313
Total assets	679,561	1,934,086	2,613,647
Insurance contract liabilities	1,033,317	349,030	1,382,347
Deferred tax liabilities	6,253	-	6,253
Other financial liabilities	6,182	-	6,182
Insurance payables	90,589	-	90,589
Other payables	57,524	-	57,524
Total liabilities	1,193,865	349,030	1,542,895

* Expected utilisation or settlement within 12 months from the date of the statement of financial position

Company No.

149520	U
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TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Liquidity risk (continued)

The table below summarises the expected utilisation or settlement of assets and liabilities.
(continued)

<u>Company</u>	<u>Current*</u> RM'000	<u>Non-current</u> RM'000	<u>Total</u> RM'000
31 December 2016			
Property, plant and equipment	-	33,934	33,934
Intangible assets	-	179,943	179,943
Investments:			
- AFS	-	1,475,227	1,475,227
Tax recoverable	7,320	-	7,320
Reinsurance assets	179,304	97,430	276,734
Insurance receivables	146,532	-	146,532
Loans and receivables (excluding insurance receivables)	430,860	-	430,860
Cash and bank balances	25,710	-	25,710
Total assets	789,726	1,786,534	2,576,260
Insurance contract liabilities	975,814	366,287	1,342,101
Deferred tax liabilities	3,853	-	3,853
Other financial liabilities	1,759	-	1,759
Insurance payables	83,872	-	83,872
Other payables	76,882	-	76,882
Total liabilities	1,142,180	366,287	1,508,467

* Expected utilisation or settlement within 12 months from the date of the statement of financial position

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Market risk

Market risk is the risk that the value of the financial instrument will fluctuate as a result of the potential adverse changes in market prices. Market risk comprises three (3) types of risk – market interest rates risk, foreign exchange rates (currency risk), and market prices (price risk).

The Group and the Company invest in unit trusts and fixed income securities either managed internally or outsourced to professional fund managers. To deal with these risks, the Board has formulated investment policies and strategies and meetings were held during the financial year to monitor the performance of the fund managers.

Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rate.

Floating rate instruments expose the Company to cash flow interest risk, whereas fixed rate instruments expose the Group and the Company to fair value interest.

Changes in the market interest rates will affect the Group's and the Company's investment earnings as the Group and the Company place part of their excess funds in interest bearing instruments and bank deposits. The Group and the Company therefore have set strict investment guidelines in place that provide for careful selection of issuers and financial institutions to ensure that the risks are well spread and the investments generate favourable as well as safe returns for the shareholders.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates on the deposits and fixed income securities of the Group and the Company:

<u>Group</u>	Impact on profit <u>before tax</u> RM'000	Impact on <u>equity*</u> RM'000
<u>31 December 2017</u>		
Change in interest rates		
+ 50 basis points	8,469	6,436
- 50 basis points	(8,469)	(6,436)
<u>31 December 2016</u>		
Change in interest rates		
+ 50 basis points	8,128	6,177
- 50 basis points	(8,128)	(6,177)

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 FINANCIAL RISK (CONTINUED)

Interest rate risk (continued)

The following table demonstrates the sensitivity to a reasonably possible change in interest rates on the deposits and fixed income securities of the Group and the Company: (continued)

<u>Company</u>	Impact on profit <u>before tax</u> RM'000	Impact on <u>equity*</u> RM'000
<u>31 December 2017</u>		
Change in interest rates		
+ 50 basis points	1,556	1,183
- 50 basis points	(1,556)	(1,183)
<u>31 December 2016</u>		
Change in interest rates		
+ 50 basis points	1,810	1,376
- 50 basis points	(1,810)	(1,376)

* Impact on equity reflects adjustments for tax, when applicable

Foreign currency risk

The Group and the Company are exposed to foreign currency risks on transactions that are denominated other than in Ringgit Malaysia. These exposures are monitored on an ongoing basis, and the Group's and the Company's exposure is minimal.

The Group and the Company do not hedge their foreign currency risk.

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

31 **FINANCIAL RISK (CONTINUED)**

Price risk

Equity price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate/profit yield risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer or factors affecting similar financial instruments traded in the market.

The Group's and the Company's equity price risk exposure relates to financial assets and financial liabilities whose values will fluctuate as a result of changes in market prices.

The Group's and the Company's price risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments, diversification plans, limits on investments in each country, sector, market and issuer, having regard also to such limits stipulated by BNM. The Group and the Company comply with BNM stipulated limits during the financial year and has no significant concentration of price risk.

There is no significant movement in key variables, thereof having no impact on Profit before Tax (due to changes in fair value of financial assets and liabilities whose changes in fair values are recorded in income statement) and Equity (that reflects adjustments to Profit before Tax and changes in fair value of AFS financial assets) using FBM KLCI or other market indices.

Operational risk

Operational risk is the risk of loss arising from system failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss.

The Group and the Company cannot expect to eliminate all operational risks but by initiating a rigorous control framework and by monitoring and responding to potential risks, the Group and the Company are able to manage the risks. Controls include effective segregation of duties, access controls, authorisation and reconciliation procedures, staff training and evaluation procedures, including the use of Internal Audit.

Business risks, such as, changes in environment, technology and the industry are monitored through the Group's and the Company's strategic planning and budgeting process.

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

32 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

(a) Financial assets

The following financial assets are subject to offsetting.

	Group / Company	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Gross amounts of recognised		
- insurance receivables	112,375	147,983
Less: Gross amounts of recognised insurance payables set off in the statement of financial position	(932)	(1,451)
Net amounts of insurance receivables presented in the statement of financial position	<u>111,443</u>	<u>146,532</u>

(b) Financial liabilities

The following financial liabilities are subject to offsetting.

	Group / Company	
	<u>2017</u>	<u>2016</u>
	RM'000	RM'000
Gross amounts of recognised		
- insurance payables	91,521	85,323
Less: Gross amounts of recognised insurance receivables set off in the statement of financial position	(932)	(1,451)
Net amounts of insurance payables presented in the statement of financial position	<u>90,589</u>	<u>83,872</u>

Company No.

149520

U

TOKIO MARINE INSURANS (MALAYSIA) BERHAD
(Incorporated in Malaysia)

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 2017 (CONTINUED)

33 REGULATORY CAPITAL REQUIREMENTS

Regulatory capital is the minimum amount of assets that must be held throughout the year to meet statutory solvency requirements governed under the Framework. As part of the statutory requirements, the Company is required to provide a capital position on a quarterly basis to Bank Negara Malaysia.

The capital structure of the Company as at 31 December 2017, as prescribed under the Framework, is provided below:

	<u>Note</u>	<u>Company</u>	
		<u>2017</u>	<u>2016</u>
		RM'000	RM'000
<u>Eligible Tier 1 Capital</u>			
Share capital (paid-up)	11	403,471	403,471
Retained earnings		643,651	653,761
		<u>1,047,122</u>	<u>1,057,232</u>
<u>Tier 2 Capital</u>			
Available-for-sale reserves	13	18,714	5,645
Revaluation reserves	13	4,916	4,916
		<u>23,630</u>	<u>10,561</u>
Amounts deducted from Capital		(179,943)	(179,943)
Total Capital Available		<u>890,809</u>	<u>887,850</u>

The Company has met the minimum capital requirements specified in the Framework for the financial years ended 2017 and 2016.

34 CONTINGENT LIABILITIES

In August 2016, Malaysia Competition Commission ("MyCC") had commenced investigation under Section 15(1) of the Competition Act 2010 ("the Act") against the General Insurance Association of Malaysia ("PIAM") and its 22 member companies with regards to an alleged infringement of Section 4(2)(a) of the Act in relation to an agreement to fix parts trade discount and labour rates for 6 vehicle makes. On 22 February 2017, MyCC issued a proposed decision to all 22 member companies, proposing to impose collective penalty of RM213.5 million on the general insurance industry. As an 'industry collective action', the Company together with PIAM, submitted written representation and made oral representation to MyCC on 25 April 2017 and 29 January 2018 respectively to defend the allegation. Final decision by MyCC is yet to be informed.